### **PROFESSIONAL VITA**

April 2002

# **DON PETERS**

**EDUCATION:** B.A., University of Northern Iowa, 1965

J.D., University of Iowa College of Law, 1968

ACADEMICUndergraduate Degree Magna Cum LaudeHONORS:Men's Union Hall of Scholarship

Comments Editor, Iowa Law Review, Vol. 53 (1967-68) The Order of the Coif

**PROFESSIONAL EMPLOYMENT:** Professor of Law, University of Florida, September 1973 to present [Director of Institute for Dispute Resolution and Director of the Virgil Hawkins Civil Clinics with teaching assignments I Negotiation, Mediation, Interviewing, Counseling, and Civil Procedure]

Trustee Research Fellow, appointed August 1999

Fulbright Senior Specialist, Yarmouk University, July 2001 [helped develop first ADR course taught at a Jordanian Law Faculty]

Visiting Professor, University of Iowa College of Law, January - May, 2001

John S. Stone Distinguished Visiting Chairholder, University Of Alabama College of Law, January-May 1997

Visiting Professor, Monash Law Faculty, Melbourne, Australia, January-June 1987

Senior Fulbright-Hays Award as Visiting Professor with the Law Faculty at the University of Malaya, July 1981 through March. 1982 [developed and co-taught the first clinical lawyering skills course in Southeast Asia]

Visiting Lecturer at Law, University of Colorado, August 1972 to July 1973

Staff Attorney with the Legal Aid and Defender Program, University of Colorado School of Law, August 1971 to July 1972

Reginald Heber Smith Community Lawyer Fellowship, working as a Staff Attorney with the Legal Services Program of Greater Miami, Inc., August 1969 to July 1971

Law Clerk to the Honorable William E. Doyle, Judge, United States District Court for the District of Colorado, September 1968 to July 1969

### PUBLICATIONS: BOOKS AND CHAPTERS

Court-Annexed Mediation, in Vol. 4, Issues in Democracy, Mediation and the Courts, No. 3, p. 18 (an electronic journal of the U. S. Department of State, Dec. 19, 1999)

Negotiation: Theory and Skills, An Introduction for Teachers and Students, pp. 117-51 in Clinical Legal Education, N. R. Menon, editor, (Eastern Book Co., Lucknow, India 1998)

Critiquing Clinical Performances, pp. 204-18 in Clinical Legal Education, N. R. Menon, editor (Eastern Book Co., Lucknow, India 1998)

Admissibility of Evidence: Relevancy and Related Issues, in 2 Family Law Litigation Guide 21-1 to 21-100. (Matthew Bender & Co., Inc., 1991)

Participatory Persuasion: Strategies and Research Needs in Opening Statements and Closing Arguments, in the Proceedings of the Summer 1983 Conference on Communication Strategies in the Practice of Lawyering, 401- 423, published by the Speech Communication Association (1983)

### ARTICLES

Oiling Rusty Wheels: A Small Claims Mediation Narrative, 50 Florida Law Review 761 (1998)

Mapping, Modeling, and Critiquing, Facilitating Learning Negotiation, Mediation, Interviewing and Counseling, 48 Florida Law- Review 875 (1996), listed as worth reading-In April 6,1998issue of National Law Journal

Forever Jung: Psychological Type Theory, the Myers-Briggs Type Indicator, and Learning Negotiation, 42 Drake Law Review 1 (1993)

You Can't Always Get What You Want: Organizing Matrimonial Interviews to Get What you Need, 26 California Western Law Review 257 (1990) Maybe That's Why I Do That: Psychological Type Theory, The Myers Briggs Type Indicator, and Learning Legal Interviewing 35 New York Law School Law Review 169 (1990) (co-authored with Dr. Martha M. Peters)

Using Simulation Approaches in Large Enrollment Law Classes, 6 Journal of Professional Education 36 (1988)

Learning Lawyering Skills at the University of Malaya, 8 Journal of Malaysian and Comparative Law 147 (1981)

Fuentes v. Shevin: A Narrative of Federal Test Litigation in the Legal Services Program, 57 Iowa Law Review 955 (1972) (co-authored with C. Michael Abbott)

#### SHORT WORKS

Memorial to Gerald T. Bennett, 52 Florida Law Review xvii (January 2000)

Learning Low Visibility Lawyering Skills at Florida's Virgil Hawkins Civil Clinic, 65 Florida Bar Journal 45 (1991)

Confronting Domestic Violence in Law School, 27 Florida Lawyer 18 (Spring 1991)

Clinical Dundee: Learning by Doing Down Under, Clinical Legal Education Newsletter 8 (March 1988)

Lawyering in the First Semester, 21 Florida Lawyer 18 (Fall 1986) (co-authored with Donald G. Gifford)

Some First-Hand Experience with Domestic Relations Litigation, 19 Law Center News 9 (Winter 1984)

Easing the Transition from Law Student to Lawyer 16 Law Center News 1 (1980)

Securing Habilitation and Treatment for the Mentally Retarded, 50 Florida Bar Journal 41 (1976)

Using University and Student Resources to Deliver Legal Services to the Poor, 48 Florida Bar Journal 739 (1974) (co-authored with Stephan Mark Goldstein)

Secured Transactions - Secured Party's Right on Deposition of Collateral - Right to Proceeds Under Section 9-306(I) of Uniform Commercial Code, 52 Iowa Law Review 1219 (1967) Motor Vehicle Registration and the Iowa Exemption Statute, 52 Iowa Law Review 310 (1966)

Torts - Municipal Immunity - Statutory Liability for Nuisance, 52 Iowa Law Review 146 (1966)

NONADR SUMMARY (Original writings used with courses taught inPUBLISHED:Poland, Taiwan and Uganda)

PRIMER ON NEGOTIATION AND MEDIATION ADVOCACY (in conjunction with Holland and Knight Institute)

SPLITTING THE DIFFERENCE: Readings and Original Writings and Simulations for Negotiation and Dispute Settlement

GIVE PEACE A CHANCE: Original Simulations, Writings and collected readings for Mediation

THE JOY OF LAWYERING: Readings for the Virgil Hawkins Civil Clinic [Original writings on interviewing, counseling, negotiation, and deposition skills]

MORE JOY: Simulations for the Virgil Hawkins Civil Clinic [Original materials co-authored with Peggy Schrieber and Iris Burke]

THROUGH THE LOOKING GLASS and LOOKING GLASS II: A SEQUEL: Original Simulations for Civil Procedure

WILL YOU JOIN THE DANCE?: Readings and Original Writings and Simulations -for 1nterviewing, Counseling, and Mediation

Demonstration Videotapes Written and Produced on Interviewing, Counseling, Negotiation, Mediation, Deposition, and Trial Advocacy Skills, Supervision Skills, and MBT1 Applications in Law Practice and Legal Education

# CONSULTING AND LECTURE EXPERIENCE:

## INTERNATIONAL

Introducing Negotiation and Mediation Theories and Skills, University of Kuala Lumpur, Malaysia, July 27-28, 2001

Mediation, Theories, Skills, and Court-connected Applications, Workshop, International Law Institute, Kampala, Uganda, June 25-29, 2001, March12-16, 2001, August 14-18, 2000

Advanced Commercial and Family Mediation Skills Workshop, Malaysian Bar Council, Kuala Lumpur, Malaysia, July 21-23, 2000 Commercial Mediation Training, Polish Arbitration Association, Warsaw, Poland, May 25-27, 2001

U. S. Speaker Specialist Grant to teach a workshop on constructive negotiation skills, Jerusalem, Israel; lecture on mediation topics, Jerusalem and Tel Aviv, Israel, and Amman, Jordan; and consult on developing ADR Curriculum Law Faculties of the University of Jordan and Yarmouk, University, Irbid, Jordan, May 29-June 8, 2000

Clinical Legal Education in Uganda, Global Alliance For Justice Education Inaugural Conference, Trivandrum, India, December 9-17, 1999

Primary Facilitator, Faculty Workshop on Integrating the Clinical Method into Existing Curriculum, Law Development Center of Uganda, Jinja, Uganda, November 5-6, 1999

Alternative Dispute Resolution, Center for American Law Studies, Warsaw University Faculty of Law, Warsaw, Poland, February 12-21, 2001, June 26-28, 2000; May 4-15, 1999

Negotiation, Mediation and Arbitration: Theories and Skills, 1999 Academy of International Affairs, Public Finance Training Institute, Ministry of Finance, Taipei, Republic of China, March 9-15, 1999

USIS Clinical Legal Education Consultant, Ugandan Law Development Center, Kampala, Uganda, February 2-10, 1999

ABA African Law Initiative Consultant, Law Faculty of Makerere University, Kampala, Uganda, July 7-21, 1998

Conflict Resolution Workshops, Gonaives, Jacmel, Mirabelais and Port Au Prince, Haiti, October 2-5, 2000, April 20-23, November 9-13, 1998

Mediation and Negotiation Skills Workshops, U. S. Speaker Specialist Grant, Port Au Prince, Haiti, October 5-8, 1997

Workshop on Clinical Legal Education, Makarere University Faculty of Law, Kampala, Uganda, August 1-6, 1996

Workshop on Simulation-Based Professional Skills Instruction, National Law School of India, Bangalore, India, March 3, 1994

Workshop on Negotiation Skills, Faculty of Law, National University of Malaysia, Bangi, Malaysia, February 26, 1994

Workshop on Negotiation Skills, Faculty of Law, International Islamic University, Petaling Jaya, Malaysia, February 24, 1994

Lecture on Professional Practice Skills Learning, University of Cape Town Law School, Cape Town, South Africa, May 1993

Workshop on Client Relations - The Key to Effective Marketing Melbourne, Australia, June 20, 1987

Workshop on Legal Negotiation, Sydney, Australia, June 16, 1987

Keynote Speaker and Panelist on Teaching Professional Practice Workshop on Legal Education, Tenth Annual Lawasia Conference, Kuala Lumpur, Malaysia, July 1987

#### NATIONAL

Mediation Skills Workshops, ABA Section on Dispute Resolutions Annual -Meeting, Seattle, WA, April 4, 2002; and Alexandria, - VA,--April 200 1,

Interviewing and Counseling, Stauss Institute of Dispute Resolution, Pepperdine University, Malibu, CA, June 5-16, 2001

Teaching ADR in Large Enrollment Classes, ABA Section on Dispute Resolution Annual Meeting, San Francisco, California, April 8, 2000

Interviewing and Counseling, Hamline University Summer Dispute Resolution Program, July 6-13. 1999; July 15-22. 1997

Workshops on Negotiation and Mediation Advocacy Using MBTI Insights, Holland and Knight Institute, Boston, October 30, 1999, Jacksonville, October 29, April 7; Miami, April 23, 1999.

Two-day Workshop on Myers-Briggs Type Indicator and Negotiation, Jeckyll Island, Georgia, March 6-7, 1998

Panelist/Presenter, "Understanding Experimental Learning -Theory for Effective Clinical Teaching," Midwest Clinical Legal Education Conference, Cleveland, Ohio, October 18-19, 1996

Workshops on Multi-Cultural Lawyering, 1996, AALS Conference on Clinical Legal Education, Miami, Florida, May 20-21, 1996.

Member of Design and Teaching Team, Conference on Supervision Skills for Experienced Supervisors, Rensselaerville, New York, November 1214, 1993 Workshop on Using Stress Management Techniques in Clinical Teaching, Clinical Law Section Program at the AALS Annual Meeting, Washington, D.C., January 1985

Member of the Teaching Faculty for the National Clinical Law Teacher's Conference, Duke University Law School, May 1984

Workshop on Critiquing Student Performance presented at the Southeastern Regional Clinical Law Teachers Conference, Kiwah Island, South Carolina, November 1980

### **STATE & LOCAL**

Panelist at Second Annual Upchurch, Watson & White Symposium: Meet the Masters, Gainesville, Florida, September 8, 2001

Workshop on Myers-Briggs Type Preferences and Effective Litigation Practice, Jacksonville, Florida, September 23, 1997

Assistant Trainer, County Mediation Training Programs sponsored by the Florida Dispute Resolution Center, Orlando, Florida, June 19-21, 19.97; Gainesville, Florida, September 4-6, 1997, and Kissimmee, Florida, October 16-18, 1997

Instructor, Florida Student Services Mediation Program Initial Training Workshop, September, 1996

Mediation and Negotiation Techniques in Medical Malpractice Litigation, a two-day workshop presented by the Central Florida Medical Malpractice Claims Council, April 1993.

Workshop on Using Psychological Type Theory and the Myers-Briggs Type Indicator in Practicing and Learning Law, Gainesville and Jacksonville, Florida, January - February (1990) (with Dr. Martha M. Peters)

Workshop on Effective Negotiating, Gainesville, Florida, April 16, 1988

Workshops on Legal Interviewing and Counseling, Tampa, Florida, October 13, 1987, October 7, 1986, and March 11, 1985

Workshop on Matrimonial Negotiation, Miami and Tampa, Florida, November 12-13, 1986

Workshop on Negotiation Techniques: Solve the Problem: Don't Split the Difference, Gainesville, Florida, October 26, 1985

Workshop on Negotiation Skills: Splitting the Difference and Other Approaches, Gainesville, Florida, September 14, 1984

Member of the Teaching Faculty for the Florida Bar's intensive Simulation - based, conference on Lawyering Skills: Interviewing, Counseling, and Negotiation, Ft. Lauderdale, Florida', March 1981

Lecture of the Art of Negotiation delivered at the Conference of Internal Revenue Service Appeals Officers, Jacksonville, March 1981

Member of Teaching Faculty for the University of Central Florida's Institute for Study of Trial Conference on Persuasive Design for Civil and Criminal Trials, Orlando, Florida, March 1981

### BAR MEMBERSHIPS: Supreme Court of Florida Supreme Court of Colorado Supreme Court of Iowa Supreme Court of the United States of America Florida Supreme Court Certified Circuit, County and Family Mediator

### SIGNIFICANT APPELLATE LITIGATION:

*Fuentes v. Shevin,* 407 U.S. 67 (1972) (Florida pre-judgment replevin statutes declared unconstitutional)

*Livingston v. Garmire, 308* F. Supp. 472 (S.D. Fla. 1970), *alTd,* 437 F.2d 1050 (5th.Cir. 1971), *vacated and remanded,* 442 F.2d 1322 (5th Cir.1971) (constitutionality of the City of Miami disorderly conduct ordinance).

*Covell v. Douglas,* 501 P.2d 1047 (Colo. Sup. Ct. 1972), cert. *denied,* 93 S.Ct. 3000 (Colorado statute charging out-of-state tuition unless students stay out of school for a year held unconstitutional).

*Grissom v. Dade County,* 293 So. 2d 59 (Fla. Sup. Ct. 1974) (Florida statute preventing indigents from filing adoptions without paying for constructive service declared unconstitutional),

#### AWARDS AND HONORS:

Department of Health and Rehabilitative Services v. Owens, 304 So. 2d 314 (1st D.C.A. Fla. 1974) (right to treatment for patients involuntarily admitted to an institution because of mental retardation).

*Heard v. Mathis, 344 So.* 2d 651 (1 st D. C.A. Fla. 1977) (who constitutes a family under the Florida Unfair Collection Practices Act).

Honorary Member, American College of Civil Trial Mediators, (1997)

Award for Teaching Excellence and Innovation, given by the Law Faculty as part of the University of Florida's program to recognize teaching quality and productivity, (1994)

Clara Gehan Award, presented to Faculty who have done- the most to advance Women's Issues by the Law Association for Women, (1991)

Pro Bono Public Award, for Access to Justice presented to Virgil Hawkins Civil Clinic by Three Rivers Legal Services (1987)