# Syllabus for Contracts Fall 2018

Professor Peter Molk, pmolk@law.ufl.edu Class: Monday/Tuesday/Wednesday, 9:00-10:10 Office hours: Monday 10:15-11:30, or by appointment

### **COURSE OBJECTIVES AND LEARNING OUTCOMES:**

This course will introduce you to fundamental principles of contract law. By the end of the course, you should be able to:

- Describe the common law and statutory foundations of contract law;
- Demonstrate an understanding of the contract law principles that govern the process of resolving contract law disputes;
- Explain the drafting choices that parties make when designing contracts;
- Explain how policy goals have contributed to the development of contract law and related doctrines; and
- Apply strategic and practical considerations throughout the entire process of filing and litigating a contract law dispute.

#### **COURSE MATERIALS:**

Our casebook is Knapp, Crystal, & Prince, Problems in Contract Law: Cases and Materials (8th ed. 2016). You do not need to purchase a statutory supplement, as those materials are freely available online.

### **EXPECTATIONS:**

Class will start on time and end on time. I expect you to attend every class and to arrive on time. Regular class attendance is required as a condition of receiving course credit. If you miss more than **eight** classes, you will receive a failing grade for the course. Observance of religious holidays does not count toward your absences. Please notify me in advance of such religious absences by email. If you are going to miss class for another reason, you do not need to notify me.

#### **ASSIGNMENTS:**

The reading list is attached at the end of the syllabus. It is subject to change from time to time. The particular readings for each corresponding class will be emailed ahead of time. There are also four problems that will be assigned during the semester to be turned in for credit. They will be graded on a pass-fail basis. Problems must be completed, printed out, and handed to me by the start of the corresponding class. Problems submitted after class begins will receive no credit.

You should expect to spend approximately two hours on out-of-class preparation for every hour of in-class instruction.

### **EXAM AND GRADE:**

Each of the four problems will be worth 5% of your final grade. The final exam constitutes the remaining 80% of your grade. To assist in your exam, you may use any non-human, non-real-time-internet resources you desire. The exam must be taken at the scheduled date and time except in a case of family or medical emergency or accommodation made by the Office of Student Affairs.

Participation and attendance will also be factored into your final grade and will count for no more than a one-step increase or decrease in your final grade, but such adjustments will be unusual except in the case of a history of late arrivals to class.

### INFORMATION ON UF LAW GRADING POLICIES

The law school grading policy is available at: <a href="http://www.law.ufl.edu/student-affairs/current-students/academic-policies#9">http://www.law.ufl.edu/student-affairs/current-students/academic-policies#9</a>. Students receive grade points according to the following scale:

Letter Grade	Point Equivalent	Letter Grade	Point Equivalent
A	4.0	C	2
A-	3.67	C-	1.67
B+	3.33	D+	1.33
В	3.0	D	1.0
B-	2.67	D-	0.67
C+	2.33	Е	0

### STUDENT ACCOMODATIONS

Students requesting accommodation for disabilities must first register with the Disability Resource Center (<a href="http://www.dso.ufl.edu/drc/">http://www.dso.ufl.edu/drc/</a>). Once registered, students will receive an accommodation letter, which must be presented to the Assistant Dean for Student Affairs (Dean Mitchell) when requesting accommodation. Students with disabilities should follow this procedure as early as possible in the semester.

### **ACADEMIC HONESTY**

Academic honesty and integrity are fundamental values of the University community. Students should be sure that they understand the UF Student Honor Code at <a href="http://www.dso.ufl.edu/students.php">http://www.dso.ufl.edu/students.php</a>.

### STUDENT COURSE EVALUATIONS

Students can provide feedback on the quality of instruction in this course by completing online evaluations at <a href="https://evaluations.ufl.edu">https://evaluations.ufl.edu</a>. Evaluations are typically open during the last two or three weeks of the semester, but students will receive notice of the specific times when they are open. Summary results of these assessments are available to students at <a href="https://evaluations.ufl.edu/results/">https://evaluations.ufl.edu/results/</a>.

## Reading List

All readings are from the casebook unless otherwise specified.

### **Introduction and The Objective Theory of Contract Law**

Review syllabus 29-41 (Focus on Ray v. Eurice)

### **Contract Formation: Mutual Assent and Consideration**

Offer and Acceptance in Bilateral Contracts

41-58

Allied Steel v. Ford Motor Company

Offer and Acceptance in Unilateral Contracts

60-64

66-76

Postponed Bargaining

76-83

83-91 (through note 4)

Problem 2-1, pages 94-95 (prepare an answer, but do not turn it in)

Battle of the Forms

144-145

UCC §§ 2-102, 2-105(1), 1-103(b)

159-160

169-178

Mutual Assent in Electronic and Layered Contracting

21-26

188-202

Consideration

97-103

113-116

## **Other Enforceable Promises**

Promissory Estoppel

213-222

232-240

## Option Contracts and Pre-Acceptance Reliance

251-260

UCC § 2-2-205

260-270

### \*\*Problem 3-2 (278-79) (Turn in for credit, maximum 750 words)\*\*

### Restitution

282-292

318-325

### **The Statute of Frauds**

## Statute of Frauds

333-344

# **Contract Design and Interpretation**

## **Contract Design Principles**

Reading on contract design principles

Residential Contracting Agreement

## **Contract Interpretation Generally**

381-401

## Parol Evidence Rule

412-421

422-431 (do not read notes after this case)

## Implied Terms Generally

471-481

## Obligation of Good Faith

481-493

Feld v. Henry S. Levy & Sons, Inc.

503-513 (ignore discussion of fraud claim)

### Warranties

530-540

UCC §§ 2-313, 314, 315, 316

\*\*Problem 6-3, 540-541 (Turn in for credit, maximum 750 words)\*\*

541-550

## **Defenses to Enforcement**

Misrepresentation and Non-Disclosure 592-603

R2d §§ 164, 168, 162, 169

603-616

R2d §§ 160, 161

Unconscionability

622-633

**Public Policy** 

661

662-675

Mistake

701-712

Duress

574-584

**Changed Circumstances** 

724-727

743-753

Modification

755

757-765

\*\*Problem 8-3 (755-57) (Turn in for credit, maximum 750 words)\*\*

### **Breach**

**Express Conditions** 

785-808

Material Breach

809-818

UCC § 2-601

821-828

**Anticipatory Repudiation** 

828-836

836-845

# **Remedy for Breach**

## **Expectation Damages**

851-853

853-857

953-959

857-877

# Limits on Expectations Damages

877-899

## Non-Recoverable Damages

919-928

939-941

# \*\*Problem 10-1, 941-43 (Turn in for credit, maximum 750 words)\*\*

# Reliance and Restitution Damages

971-981

988-1000

# Specific Performance

1012 (first paragraph only)

1014-1025

## Agreed Damages

1034-1051

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The casebook has many good problems in addition to those assigned. For additional practice, you might consider the following problems, among others:

2-2, 2-5, 4-1, 5-1, 6-2, 9-1, 9-2