

## CURRICULUM VITA

**Larry A. DiMatteo**  
**Huber Hurst Professor of Contract Law & Legal Studies**  
**University of Florida**

### PERSONAL

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Gainesville, FL  
32608

### EDUCATION

<b>Harvard Law School</b>	LLM Cambridge, Massachusetts
<b>Cornell Law School</b> Ithaca, New York	JD (magna cum laude)
<b>Monash University</b> Victoria, Australia	Ph.D. (Business & Commercial Law)
<b>State University of New York at Buffalo</b> School of Social Sciences [Economics] Amherst, New York	BA (summa cum laude)
<b>State University of New York at Buffalo</b> School of Social Sciences [Political Science] Amherst, New York	BA (summa cum laude)

2024 Oxford University (Invitation, Research Workshop)

2022 Research Fellow, University of Galway

2017 Heremans Honorary Lectures on Law and Economics, KU Leuven, Belgium

2013 Senior Scholar Award, Academy of Legal Studies in Business

2013 Southeastern Conference Faculty Achievement Award

2013-present, Affiliate Professor, Levin College of Law

2012-present, Affiliate Professor, Center for European Studies

2011-2012 University of Florida Teacher-Scholar of the Year

2021 Fulbright Scholar, Slovakia (awarded)

2012 Fulbright Scholar, Bulgaria

Research Professor, Academy of Science, Institute of Legal Studies; Visiting Professor, University of Sofia

## TEACHING

### Teaching

### Specialization/Interests

Contracts; Contract Theory; Comparative Contract Law; Commercial Law; International Sales Law; International Business Transactions; International Contracting; International Trade Law; Law for Entrepreneurs (Start-ups & Small Business), Legal Aspects of Managing Technology; Jurisprudence; American Legal System; Common Law Reasoning; Law and Technology

## EXPERIENCE

### Academic

Huber Hurst Professor of Contract Law & Legal Studies	2005-present
Affiliated Professor, Levin College of Law, University of Florida	2010-present
Affiliated Professor, Center for European Studies	2009-present
Research Fellow, University of Galway, Ireland	Fall 2022
Visiting Professor, Lyon Catholic University	2018
Visiting Professor, State University Mohyla Academy (Ukraine).	2018
Visiting Professor, Jagiellonian University (Krakow).	2018
Visiting Professor, University of Torino (Turin).	2017-2018
Visiting Research Fellow, City University Hong Kong	2015-16
Visiting Professor, University of Warsaw	2013 & 2014
Fulbright Scholar Professorship, Sofia, Bulgaria Bulgarian Academy of Science, Institute for Legal Studies, University of Sofia	2012

Visiting Professor, Bocconi University, Milan, Italy	2012
Visiting Professor, University of Münster Law School Münster, Germany	2012
Leverhulme Trust Visiting Professor, University of Leicester School of Law	2009-12
<b>Chairperson, Department of Management &amp; Legal Studies</b>	2003-2006
Associate Professor of Legal Studies Warrington College of Business Administration University of Florida Gainesville, Florida Awarded Tenure	2002-2005  2002
Assistant Professor of Legal Studies Warrington College of Business Administration University of Florida Gainesville, Florida	1999-2002
Assistant Professor of Business Law Graduate School of Business Administration University of Miami Coral Gables, Florida	1993-1999
Awarded Tenure	1999

### **Professional**

<b>Hodgson, Russ, LLP, Buffalo, New York</b> (commercial and business law)	1982-1984
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### **PUBLICATIONS (170)**

#### **Books and monographs (20)**

Pinar Çağlayan Aksoy, Saskia Hufnagel & Larry A. DiMatteo (eds.), *Routledge Handbook of NFT Law* (Taylor & Francis 2024)

Brownsword, R. & L. DiMatteo, *Governance of Technology: Discontent, Disruption and Doubts* (Cambridge University Press 2024)

DiMatteo, Larry A., & M. Cannarsa (eds.), *Metaverse and Law* (Edward Elgar Publishing 2024)

DiMatteo, Larry A, *Principles of Contract Law & Theory* (Edward Elgar Publishing 2023)

DiMatteo, Larry A, Geraint Howells & C. Poncibo, *Artificial Intelligence and Consumers* (Cambridge University Press 2024)

DiMatteo, Larry A., C. Poncibo & M. Cannarsa (eds.), *Artificial Intelligence: Global Perspectives on Law and Ethics* (Cambridge University Press 2022)

Chinese Edition (CUP 2024)

DiMatteo, Larry A, et al., *International Sales Law* with A. Janssen, U. Magnus and R. Schulze) (C.H. Beck, Hart Publishing & Nomos Publishing 2016 & 2022)

DiMatteo, Larry A. (with André Janssen, Pietro Ortolani, Michel Cannarsa, Francisco de Elizalde & Mateja Durovic), *Lawyering in the Digital Age* (Cambridge University Press 2021)

DIMATTEO, LARRY A., *International Business Law & the Legal Environment: A Transactional Approach* (1<sup>st</sup> ed. 2003, 2d ed. 2006 & 3d ed., 2016, 4<sup>th</sup> ed. 2021, 5<sup>th</sup> ed. 2024, Routledge)

DIMATTEO, LARRY A., *International Contracting Law* (1<sup>st</sup> ed. 2000, 2d ed. 2009, 3rd ed. 2013 & 4th ed. 2016, 5<sup>th</sup> ed. 2021 Wolters Kluwer Law International)

Kazakhstan Edition (2018)

Chinese Edition: *The Law of International Business Transactions* (Peking University Press 2004).

DiMatteo Larry A., Marta Infantino & Nathalie Potin, *Judicial Control over Arbitration Awards: Scope, Vacation, and Public Policy* (Cambridge University Press 2021)

DiMatteo, Larry A., Michel Cannarsa & Cristina Poncibo, *Cambridge Handbook on Smart Contracts, Blockchain Technology & Digital Platforms* (Cambridge University Press 2020)

DiMatteo, Larry A. & Chen Lei, *Chinese Contract Law: Civil and Common Law Perspectives* (Cambridge University Press 2018)

DiMatteo, Larry A & Martin Hogg, *Comparative Contract Law: British and American Perspectives* (Oxford University Press 2016)

DiMatteo, Larry A, ed., *International Sales Law: A Global Challenge* (Cambridge University Press 2014)

DiMatteo, Larry A, et al., *Commercial Contract Law: Transatlantic Perspectives*

(Cambridge University Press 2013)

DiMatteo, Larry A. et al., *Visions of Contract Theory: Rationality, Bargaining and Interpretation* (Carolina Academic Press 2007)

DiMatteo, Larry A. et al., *Law of International Sales: A Critical Analysis of the CISG* (Cambridge University Press 2005)

DiMatteo, Larry A., *Equitable Law of Contracts: Principles and Standards* (Transnational Publishers 2001)

DiMatteo, Larry A., *Contract Theory: Evolution of Contractual Intent* (Michigan State University Press 1998)

### **Law Journal Articles (83)**

**2000+ Citations** to work, including citations in more than 400 law reviews, more than a dozen law cases including, 5 in Federal Courts, 1 in State Supreme Court.

83. L. DiMatteo, M. Infantino, J. Wang & A. Monaco, 'Role of Effort in Contract Performance: A Comparative Analysis' (submission Sept. 2024)
82. Larry A. DiMatteo, *CISG: Formal and Operative Rules*, 42 JOURNAL OF LAW & COMMERCE (University of Pittsburg, 2024)
81. Larry A. DiMatteo, *Penalty Rule in Canadian-American Jurisprudence: Convergence Through Elimination*, 39 BANKING & FINANCE LAW REVIEW (2023)
80. Jingen Wang & Larry A. DiMatteo, *Comparative Analysis of Chinese-American Letter of Credit Law: To Mitigate or Not to Mitigate That is the Question*, 22 JOURNAL INTERNATIONAL BUSINESS & LAW (2023)
79. Marta Infantino, L. DiMatteo, J. Wang & Lena Zervogianni, *Crossing the Abyss: Comparative Analysis of the Enforceability of Preliminary Agreements*, 37 EMORY INTERNATIONAL LAW REVIEW 629 (2023)
78. Larry A. DiMatteo, *Civil-Common Law Divergence on Penalties: Is It a Thing of the Past?* 43 LIVERPOOL LAW REVIEW (2022)
77. Larry A. DiMatteo, Marta Infantino, Jingen Wang & Paola Monaco, *Once More unto the Breach: A Comparative Analysis of the Meaning of Breach in Contract Law*, 31 JOURNAL OF TRANSNATIONAL LAW & CONTEMPORARY PROBLEMS 33 (2022)
76. Larry A. DiMatteo & Galyna Mykhailiuk, *Creating a comprehensive peaceful assembly law for Ukraine: Idea and ideal*, 29 NEW PERSPECTIVES 45 (2021)

75. Galyna Mykhailiuk & Larry A. DiMatteo, *Advancing the Rule of Law: Judicial Reform in the Ukraine*, ITALIAN LAW JOURNAL (2021)
74. Lei Chen & Larry DiMatteo, *Inefficiency of Specific Performance as a Contractual Remedy in Chinese Courts: An Empirical and Normative Analysis*, 40 NORTHWESTERN J. INT'L L. & BUS. 275 (2020)
73. Larry A. DiMatteo, *Inadempimento del contratto imputabile alla pandemia Covid-19*, ANNUARIO DEL CONTRATTO 592 (2020)
72. Larry A. DiMatteo & Jiaying Christine Jiang, *Blockchain-Based Financial Services and Virtual Currencies: United States*, 8 J. EUROPEAN CONSUMER & MARKET L. (2019)
71. Wrбка, Stefan & Larry DiMatteo, *Comparative Warranty Law: Case of Planned Obsolescence*, 21 UNIVERSITY OF PENNSYLVANIA JOURNAL OF BUSINESS LAW (2019)
70. DiMatteo, Larry, *Human Capital and the Search for Originality*, BERKELEY JOURNAL OF BUSINESS LAW (2019)
69. DiMatteo, Larry & Stefan Wrбка, *Planned Obsolescence and Consumer Protection: The Unregulated Extended Warranty and Service Contract Industry*, 28 CORNELL JOURNAL OF LAW & PUBLIC POLICY 483 (2019)
68. DiMatteo, Larry A., *Smart Contracts: Are they Contracts and are they Smart?* 17 LA REVUE DES JURISTES DE SCIENCES PO 68 (2019)
67. DiMatteo, Larry & Cristina Poncibó, *Quandary of Smart Contracts and Remedies: Role of Contract Law and Self-Help Remedies*, 26 EUROPEAN REV. PRIVATE L. 805 (2019)
66. Ferreri, Silvia & Larry DiMatteo, *Terminology Matters: Dangers of Artificial Transplantation*, 37 BOSTON U. INT'L L.J. 35 (2019)
65. DiMatteo, Larry A., *Unframing Legal Reasoning: Recurrent and Epochal Change*, 27 SOUTHERN CALIFORNIA INTERDISCIPLINARY LAW JOURNAL 483 (2018)
64. DiMatteo, Larry A., *'Rule of Law' in China: The Confrontation of Formal Law and Cultural Norms*, 51 CORNELL INT'L L. REV. 1846 (2017)
63. DiMatteo, Larry A., *"Kindred Nursing Centers, L. P. v. Clark: Intersection of Constitutional and Agency Law with the Federal Arbitration Act"* GEO. WASH. U. L. REV.: ON THE DOCKET (ONLINE) (May 2017)
62. DiMatteo, Larry A., *Justice, Fault, and Efficiency in Contract Law*, 3 ITALIAN LAW JOURNAL 37 (2017)
61. DiMatteo, Larry A., *When Penalties are not Penalties?—A Study of Judicial Reasoning* 88 GEO. WASH. U. L. REV. 1846 (2017)

60. C. Andersen, L. DiMatteo, A. Janssen & U. Schroeter, *Cost and Burden of Proof under the CISG – A Discussion amongst Experts*, 20 INTERNATIONAL TRADE & BUSINESS LAW REVIEW 203 (2017).
59. DiMatteo, Larry A., *Common Law Rule against Penalties Revisited: An American View of Cavendish Square and ParkingEye Ltd.*, ANNUARIO DEL CONTRATTO (2016)
58. Wang, Jingen & L. DiMatteo, *Chinese Reception and Transplantation of Western Contract Law*, 34 BERKELEY JOURNAL OF INT’L LAW (2016)
57. DiMatteo, Larry A., *Impossibility and Hardship in International Business Law* 22 JOURNAL OF INTERNATIONAL ECONOMIC LAW (2015) (China’s premier journal in international business and trade law)
56. DiMatteo, Larry & Virginia Maurer, *Choosing Values: Public-Private Relationships in a Global Economy*, 32 J. LEGAL STUD. EDUC. 313 (2015)
55. DiMatteo, Larry A., *Questioning the Ubiquitousness but Not the Value of Arbitration Carve-Outs*, FL. L. REV. Forum (2015)
54. DiMatteo, Larry A., *Behavioral Approach to the Common Law Penalty Rule*, 23 EUROPEAN PRIVATE LAW REVIEW 327 (2015)
53. DiMatteo, Larry A., *American Perspective on the Works of Hugh Beale*, 23 EUROPEAN PRIVATE LAW REVIEW 159 (2015)
52. DiMatteo, Larry A., *Contractual Excuse under the CISG: Impediment, Hardship and the Excuse Doctrines*, 27 PACE INT’L L. REV. 261 (2015)
51. DiMatteo, Larry A., *Contract Stories: Importance of Contextual Approach to Law*, 88 WASHINGTON LAW REVIEW 1287 (2013)
50. DiMatteo, Larry A., *How Innovative is the Common European Sales Law? Using the CISG as a Benchmark*, 18 CONTRATTO E IMPRESA /EUROPA 512 (2013)
49. DiMatteo, Larry A., *Principle of Fair and Equitable Decision-making in International Contract Arbitration and its Affinity to International Soft Law*, 1 CHINESE J. COMPARATIVE LAW 1 (Oxford University Press 2013).
48. DiMatteo, Larry A., *In the League of Gentlemen and Scholars*, 17 INTERNATIONAL TRADE & BUSINESS LAW REVIEW 304 (2014).
47. DiMatteo, Larry A., *CISG as Basis for Comprehensive International Sales Law*, 54 VILLANOVA LAW REVIEW 691 (2013)

46. DiMatteo, Larry A., *Enforceability of Arbitration Clauses in American Contract Law* ANNUARIO DEL CONTRATTO (2013)
45. DiMatteo, Larry A., *Contract Law as Core and Contract Law as Peripheral: Fifty Years of Contract Law Scholarship*, 50 AMERICAN BUSINESS LAW JOURNAL 1 (2012)
44. DiMatteo, Larry A., *Common European Sales Law: A Critique of Its Rationales, Functions, and Unanswered Questions*, 11 J. INT'L TRADE L. & POLICY 222 (2012)
43. DiMatteo, Larry A., *Parallel National and International Laws—Czech Law and the Proposed Common European Sales Law*, 3 CZECH YEARBOOK OF PUBLIC & PRIVATE INTERNATIONAL LAW 207 (2012)
42. Miller, Sandra & Larry A. DiMatteo, *Law in Context: Teaching Legal Studies through the Lens of Extra-Legal Sources*, 29 J. LEGAL STUDIES EDUC. 155 (2012) (HOEBER AWARD)
41. DiMatteo, Larry A. & Janssen, André, *Interpretive Uncertainty: Methodological Solutions for Interpreting the CISG*, 2 NETHERLANDS JOURNAL OF COMMERCIAL LAW 52 (2012)
40. DiMatteo, Larry A., *False Dichotomies in Commercial Contract Interpretation*, 11 J. INT'L TRADE L. & POLICY 27 (2012)
39. DiMatteo, Larry A., Robert Bird & Jason A. Colquitt, *Justice, Employment, and The Psychological Contract*, 90 OREGON LAW REVIEW 449 (2011)
38. DiMatteo, Larry A., *Scholarly Response to the Harmonization of International Sales Law*, 30 J. LAW & COMMERCE 1 (2011)
37. DiMatteo, Larry A., *Cosmopolitanism and the Private Law Text*, 5 EUROPEAN REVIEW OF PRIVATE LAW 669 (2011)
36. DiMatteo, Larry A., *Transformation of American Business Organizations: The Ascendancy of the Limited Liability Company*, 110 JOURNAL OF COMPARATIVE LAW 37 (2011)
35. DiMatteo, Larry A., *Critical Issues in the Formation of Contracts under the CISG*, 3 BELGRADE LAW REVIEW 67 (2011).
34. DiMatteo, Larry A. & Daniel Ostas, *Comparative Efficiency in International Sales Law*, 26 AMERICAN U. INTERNATIONAL LAW JOURNAL 102 (2011)
33. DiMatteo, Larry A & Blake D. Morant, *Contracts in Context and Contracts as Context*, 45 WAKE FOREST L. REV. 549 (2010).



32. DiMatteo, Larry A., *Enforcement of Penalty Clauses: A Civil-Common Law Comparison*, 5 INTERNATIONAL COMMERCIAL LAW JOURNAL 193 (2010).
31. DiMatteo, Larry A., *Strategic Contracting: Contract Law as a Source of Competitive Advantage*, 47 AMERICAN BUSINESS LAW JOURNAL 727 (2010).
30. DiMatteo, Larry A. & Samuel Flaks, *Beyond Rules*, 47 HOUSTON LAW REVIEW 297 (2010)
29. DiMatteo, Larry A., *Policing Limited Liability Companies through Contract Law*, 46 AMERICAN BUSINESS LAW JOURNAL 279 (2009)
28. DiMatteo, Larry A., *Contracts and Precedents*, 10 TENNESSEE JOURNAL OF BUSINESS LAW 262 (2009).
27. Thomas, Robert E. & DiMatteo, Larry A., *Harmonizing the International Law of Business Method and Software Patents: Following Europe's Lead*, 16 TEXAS INTELLECTUAL PROPERTY LAW JOURNAL 1 (2007) (lead article).
26. DiMatteo, Larry A., Symposium: *The Enduring Legacy of Wood v. Lucy, Lady Duff-Gordon: Cardozo, Anti-Formalism, and the Fiction of Non- Interventionism*, 28 PACE UNIVERSITY LAW REVIEW 315 (2007).
25. DiMatteo, Larry A. & Anenson, T. Leigh, *Teaching Law and Theory through Context: Contract Clauses in Legal Studies Education*, 24 JOURNAL OF LEGAL STUDIES EDUCATION 19 (2007) (Hoerber Award Winner for "Best Article")
24. DiMatteo, Larry A., *Penalties as Rational Response to Bargaining Irrationality*, 2006 MICHIGAN STATE LAW REVIEW 883 (2006).
23. DiMatteo, Larry A., *A Theory of Interpretation in the Realm of Idealism*, 5 DEPAUL BUSINESS & COMMERCIAL LAW JOURNAL 17 (2006)
22. DiMatteo, Larry A. & Rich, Bruce L., *A Consent Theory of Unconscionability: An Empirical Analysis of Law in Action*, 33 FLORIDA STATE LAW REVIEW 1067 (2006).
21. DiMatteo, Larry A., *Reason and Context: A Dual Track Theory of Interpretation*, 109 PENN STATE LAW REVIEW, 397-486 (2004) (lead article).
20. DiMatteo, Larry A., Dhooge, Lucien, Greene, Stephanie, Maurer, Virginia & Pagnattaro, Marisa, *The Interpretive Turn in International Sales Law: An Analysis of Fifteen Years of CISG Jurisprudence*, 24 NORTHWESTERN JOURNAL OF INTERNATIONAL LAW & BUSINESS 299-440 (2004) (Ralph Bunche Award Winner).
19. DiMatteo, Larry A., Dosanjh, Kiren, Frantz, Paul L., Bowal, Peter, & Stoltenberg, Clyde, *The Doha Declaration and Beyond: Giving a Voice to Non-Trade Concerns Within the WTO Trade Regime*, 36 VANDERBILT JOURNAL OF TRANSNATIONAL LAW 95-160 (2003)

18. DiMatteo, Larry A., *Contract Talk: Reviewing the Historical and Practical Significance of the Principles of European Contract Law*, 43 HARVARD INTERNATIONAL LAW JOURNAL 569-581 (2002)
17. DiMatteo, Larry A., *International Internet Transactions and the New Problem of Business Method Patents*, 28 RUTGERS COMPUTER & TECHNOLOGY LAW JOURNAL 1 (2002).
16. DiMatteo, Larry A., *A Theory of Efficient Penalty: Eliminating the Law of Liquidated Damages*, 38 AMERICAN BUSINESS LAW JOURNAL 633-733 (2001) (Hoerber Award Winner for "Best Article")
15. DiMatteo, Larry A., *History of Natural Law Theory: Transforming Embedded Influences into a Fuller Understanding of Modern Contract Law*, 60 UNIVERSITY OF PITTSBURGH LAW REVIEW 839-921 (1999)
14. DiMatteo, Larry A., *Equity's Modification of Contract: An Analysis of the Twentieth Century's Equitable Reformation of Contract*, 33 NEW ENGLAND LAW REVIEW 265 (1999)
13. DiMatteo, Larry A., *CISG and the Presumption of Enforceability: Unintended Contractual Liability in International Business Dealings*, Vol. 22 YALE JOURNAL OF INTERNATIONAL LAW 111-170 (1997).
12. DiMatteo, Larry A., *Counterpoise of Contracts: The Reasonable Person Standard and the Subjectivity of Judgment*, 48 SOUTH CAROLINA LAW REVIEW 293-356 (1997)
11. DiMatteo, Larry A., *International Contract Law Formula: The Informality of International Business Transactions*, 23 SYRACUSE JOURNAL OF INTERNATIONAL LAW & COMMERCE 67-111 (1997).
10. DiMatteo, Larry A. & Meagher, Michael J., *Broken Promises: The Failure of the 1920's Native-American Irrigation and Assimilation Policies*, 19 UNIVERSITY OF HAWAII LAW REVIEW 1-36 (1997)
9. DiMatteo, Larry A., *The Downside of Technology: Managing "Human Factors" Liability*, 47 LABOR LAW JOURNAL 303-309 (1996).
8. DiMatteo, Larry A., *The Norms of Contracts: The Fairness Inquiry and the "Law of Satisfaction"--A Nonunified Theory*, Vol. 24 HOFSTRA LAW REVIEW 349-454 (1995)
7. DiMatteo, Larry A., *Managing the Legal Factor: The Legal Implications of Business Decision-Making*, 4 J. LEGAL STUDIES IN BUSINESS 165-181 (1995).
6. DiMatteo, L. & Sacasas, R., *Credit and Value "Comfort" Instruments: Crossing the Line from Assurance to Legally Significant Reliance and Toward A Theory of Enforceability*, 47 BAYLOR UNIVERSITY LAW REVIEW 357-423 (1995).

5. DiMatteo, Larry A., *Deconstructing the Myth of the “Infancy Law Doctrine:” From Incapacity to Accountability*, 21 OHIO NORTHERN UNIVERSITY LAW REVIEW 482 (1995)
4. DiMatteo, L., *Depersonalization of Personal Service Contracts: The Search for a Modern Approach to Assignability*, 27 AKRON LAW REVIEW 407-443 (1994).
3. DiMatteo, L. and Wiesner, D., *Academic Honor Codes: A Legal and Ethical Analysis*, Vol. 19, SOUTHERN ILLINOIS UNIVERSITY LAW JOURNAL 49-106 (1994).
2. DiMatteo, L. & Furry, K., *Reciprocity: A Workable Standard for Foreign Government Antitrust Standing?* 15 CORNELL INTERNATIONAL LAW JOURNAL 355 (1982)
1. DiMatteo, L., *Bank Participation in Export Trading Companies*, 5 ASILS INTERNATIONAL LAW JOURNAL 1 (1981)

#### **Miscellaneous Journal Articles (22)**

22. DiMatteo, Larry A., “Consumer Law in United States” *Consumer Law Encyclopedia* (Edward Elgar 2024)
21. Foreword: *Commentary on Georgian Insurance Law* (2023)
20. Book Review, ‘Reliance in the Breaking-Off of Contractual Negotiations.’ *Modern Law Review* (2020)
19. Book Review, ‘Acceleration of Technology and the Law,’ *European Private Law Review (ZEuP)* (Zeitschrift für Europäisches Privatrecht) (2020)
18. DiMatteo, Larry A., *Right to a Clean Environment: Role of Contracts and Contract Law*, 1 REV. KOPAONIK SCH. NATURAL L. 37 (2019)
17. DiMatteo, Larry A., *Developments in American Contract Law*, ANNUARIO DEL CONTRATTO (2019)
16. Book Review: ‘Persistence and Resurgence of Equity in the Common Law,’ *European Review of Private Law* (2019)
15. Book Review: CISG EXCLUSION AND LEGAL EFFICIENCY, 18 *Vindobona Law Journal* (Vienna) J. (2015)
14. Book Review, THE CONSTRUCTION OF COMMERCIAL CONTRACTS, 2014 *International Company & Commercial Law Review* 261 (2014).
13. Book Review, FAILURES OF AMERICAN CIVIL JUSTICE SYSTEM IN INTERNATIONAL PERSPECTIVE, *European Private Law Review* 225 (Zeitschrift für Europäisches Privatrecht) (2013)

12. DiMatteo, Larry A., *A Critical Analysis of the New European Sales Law*, 11 J. INT'L TRADE L. & POLICY 3 (2012) (special editor introductory essay).
11. DiMatteo, Larry A., *Resale Price Agreements No Longer Prohibited*, J. ACADEMY OF MARKETING SCIENCE (2008).
10. DiMatteo, Larry A., *Value of Legal Studies Research*, 43 AMERICAN BUSINESS LAW JOURNAL 608 (2006) (editor's corner)
9. DiMatteo, Larry A. & Marsnik, Susan J., "Active Learning in Legal Studies Education: Negotiating and Drafting of Contracts," 33 ACAD. LEGAL STUD. BUS. NATIONAL PROCEEDINGS (2004)
8. DiMatteo, Larry A., *Resolving International Contract Disputes*, American Arbitration Association, DISPUTE RESOLUTION JOURNAL 75-79 (1998).
7. DiMatteo, Larry A., *Trade Dress Infringement circa 1996*, 25 JOURNAL OF THE ACADEMY OF MARKETING SCIENCE 270-271 (1997).
6. Munter, Paul, Sacasas, Rene, & DiMatteo, Larry, *Employee Leasing's Legal Snares*, 79 JOURNAL OF MANAGEMENT ACCOUNTING 28-34 (1997).
5. DiMatteo, L. & Sacasas, R., *Employee Leasing*, 41 BUS. & ECON. REV. 16-20 (1995)
4. DiMatteo, L., Sacasas, R., & Munter, P., *Employee Leasing: Is It "A Safe Harbor"?*, 65 CPA JOURNAL 66-67 (Sept. 1995).
3. DiMatteo, L., *Advertising Consultants Have Standing to Sue under the Sherman Antitrust Act*, 22 JOURNAL OF THE ACADEMY OF MARKETING SCIENCE 92 (1994).
2. DiMatteo, L., *"Letter" And the "Spirit" of Corporate Ethics Codes: A Re-Examination of Purpose*, 20 BUSINESS & PUBLIC AFFAIRS 7-12 (Fall 1994).
1. DiMatteo, L., *Advertisers Beware: The Seventh Circuit Gives The FTC Free Rein in Deciding Whether Advertising is Deceptive*, 22 JOURNAL OF THE ACADEMY OF MARKETING SCIENCE 89 (1994).

#### **Book Chapters (44)**

44. Larry DiMatteo, "Professor Karl Llewellyn: A Radical Jurisprude" in J. Goudkamp & D. Nolan (eds), *Scholars of Commercial Law* (Hart Publishing 2025)
43. Pinar Çağlayan Aksoy and Larry DiMatteo, "NFTs and Ownership" in *Law of NFTs* (Taylor & Francis 2024) (forthcoming)
42. Larry A. DiMatteo and F. de Enzalde, "LawTech Alternative to Human Lawyering" in *Governance of Technology* (CUP 2024) (forthcoming)

41. Larry A. DiMatteo, '*Qingdao Huahui Power International Trade Co., Ltd. v. Eastern Technologies Inc.*' in Peng Guo, Haicong Zuo & Shu Zhang (eds.) *Selected Chinese Cases on the UN Sales Convention (CISG)* (Springer 2024)
40. Michel Cannarsa & Larry A. DiMatteo, "Beyond the Universe" in *Metaverse and Law* (Edward Elgar 2024)
39. Marta Infantino & Larry A. DiMatteo, "Artificial Intelligence: Legal Services and Consumer Protection" in *Artificial Intelligence and Consumers* (Cambridge University Press 2023)
38. L. DiMatteo, "Artificial Intelligence: The Promise of Disruption" in *Artificial Intelligence: Global Perspectives on Law and Ethics* (Cambridge University Press 2022)
37. L. DiMatteo, "Artificial Intelligence: Law, Ethics and Society," Fulbright Bulgaria Commission (2021)
36. L. DiMatteo, "Legal Tradition Bias in Interpreting the CISG: Hardship as Case in Point" in *The International Sales Contract: 40 years of the UN CISG* (Filippo Viglione & Sergio Garcia Long eds. Intersentia 2021).
35. DiMatteo, Larry A., "Law of Contracts in the 2021 Chinese Civil Code" in Javier Rodriguez (ed.), *New Chinese Civil Code* (University Externado de Colombia Publishing House 2021)
34. DiMatteo, Larry A., et al., "Road Forward: Promise and Danger" in *Lawyering in the Digital Age* (Cambridge University Press 2021)
33. DiMatteo, Larry A., Jiang Jiaying & R. Thomas, "Technology and the Future of Lawyering" in *Lawyering in the Digital Age* (Cambridge University Press 2021)
32. DiMatteo, Larry A., M. Infantino & N. Potin, "A Comparative Analysis of Arbitration as an Independent Dispute Resolution System" in L. DiMatteo, et al., *Judicial Control over Arbitral Awards: Scope, Vacation & Public Policy* (Cambridge U. Press 2020)
31. DiMatteo, Larry A., "Judicial Control over Arbitral Awards in the United States" in L. DiMatteo, M. Infantino & N. Potin, *Judicial Control over Arbitral Awards: Scope, Vacation & Public Policy* (Cambridge University Press 2020)
30. DiMatteo, Larry A., "Private Law and the Circular Economy: Sustainability and Durability" in *O Direto Internacional Privado Europeu* (Aline Beltrame de Moura ed. 2019)
29. DiMatteo, Larry A., "Law of International Contracting" in James Devenney (ed.), *Research Handbook on Transnational Commercial Law* (delayed)

28. DiMatteo, Larry A., “Quest for Uniform Contract Law” in Andre Janssen & Hans Schulze-Nolte eds., *Research in Private Law and Beyond* (2019)
27. DiMatteo, Larry, “Sustainability and Contracts,” in *Taxation and Comparative Environmental Regulation within the Framework of the Right to Sustainable Development* (Antonio Cubero & Patricio Masbernat eds., Thomson Reuters 2019)
26. Passa, Barbara & L. DiMatteo, “Observations on the Technology on International Contract Law” in L. DiMatteo, M. Cannarsa & C. Pincibo eds., *Cambridge Handbook on Smart Contracts, Blockchain Technology & Digital Platforms* (Cambridge University Press 2019)
25. DiMatteo, Larry, M. Cannarsa & Cristina Pincibo, “Escaping Contract Law: Are Smart Contracts’ Contracts?” in L. DiMatteo, M. Cannarsa & C. Pincibo eds., *Cambridge Handbook on Smart Contracts, Blockchain Technology & Digital Platforms* (Cambridge University Press 2019)
24. DiMatteo, Larry & Cristina Pincibo, “Smart Contracts and Legal Remedies,” in L. DiMatteo, M. Cannarsa & C. Pincibo eds., *Cambridge Handbook on Smart Contracts, Blockchain Technology & Digital Platforms* (Cambridge University Press 2019)
23. DiMatteo, Larry A., “An American Perspective on the European Harmonization of Contract Law” in Francisco de Elizalde ed., *Uniform Rules for European Contract Law?* (Hart Publishing 2018)
22. DiMatteo, Larry A., “Consumer Sales Law in the United States,” *Comparative Consumer Sales Law* (Taylor & Francis 2018)
21. DiMatteo, Larry A. & Jingen Wang, “Chinese Contract Law and the CISG” in *Chinese Contract Law: Perspectives* (Cambridge University Press 2018)
20. Chen Lei & L. DiMatteo, “History of Chinese Contract Law” in *Chinese Contract Law: Perspectives* (Cambridge University Press 2018)
19. DiMatteo, Larry A., “Regulation of Share Economy: A Consistently Changing Environment” in R. Schulze & Staudenmayer eds., *Digital Revolution—Challenges for Contract Law in Practice* (Nomos & Hart Publishing 2016)
18. DiMatteo, Larry A., “Use of Soft Law in International Commercial Contract Arbitration” in *China and International Commercial Dispute Resolution* (Qiao Liu, Wenhua Shan & Xiang Ren eds., Brill/Martinus Nijhoff Publishers 2016)
17. DiMatteo, Larry A., Et al., “International Sales Law” in *International Sales Law: Principles, Law, and Practice* (C.H. Beck, Hart Publishing & Nomos Publishing 2016)
16. DiMatteo, Larry A., “Excuse and Hardship” in *International Sales Law: Principles, Law, and Practice* (C.H. Beck, Hart Publishing & Nomos Publishing 2016)

15. DiMatteo, Larry A., "Post-Contractual Obligations and Restrictions" in *International Sales Law: Principles, Law, and Practice* (C.H. Beck, Hart Publishing & Nomos Publishing 2016)
14. DiMatteo, Larry A., "Pre-Contractual Liability in the Common Law" in *International Sales Law: Principles, Law, and Practice* (C.H. Beck, Hart Publishing & Nomos 2016)
13. Cordetta-Moss & L. DiMatteo, "Long-Term Contracting" in *International Sales Law: Principles, Law, and Practice* (C.H. Beck, Hart Publishing & Nomos Publishing 2016)
12. DiMatteo, Larry A., "Legal Justification in Anglo-American Common Law" in *Legal Justification* (Kluwer Law International 2014)
11. DiMatteo, Larry A. & Qi Zhou, "Tale of Two Sales Laws" in *COMPARATIVE CONTRACT LAW: A TALE OF TWO COUNTRIES* (2014)
10. DiMatteo, Larry A., "CISG in National Courts," in *International Sales Law: A Global Challenge* (Cambridge University Press 2014)
9. DiMatteo, Larry A., "The Global Challenge of International Sales Law" in *International Sales Law: A Global Challenge* (Cambridge University Press 2014)
8. DiMatteo, Larry A. & André Janssen, "Interpretive Methodologies in the Interpretation of the CISG" in *International Sales Law: A Global Challenge* (Cambridge University Press 2014)
7. DiMatteo, Larry A., "Future of International Sales Law," in *International Sales Law: A Global Challenge* (Cambridge University Press 2014)
6. DiMatteo, Larry A., Qi Zhou, & Severine Saintier, "Transatlantic Perspectives: Fundamental Themes and Debates" in *Commercial Contract Law Transatlantic Perspectives* (Cambridge University Press (2013)
5. DiMatteo, Larry A., "Unifying International Sales Law" in *Commercial Contract Law Transatlantic Perspectives* (Cambridge University Press (2013)
4. DiMatteo, Larry A, George Siedel & Helena Haapio, "Strategic Contracting" in *Proactive Law* (DJØF Publisher: Copenhagen, DN 2012)
3. DiMatteo, Larry A., "The Curious Case of Transborder Sales Law: A Comparative Analysis of CESL, CISG, and the UCC" in Ulrich Magnus ed., *CISG and Regional Private Law* (Sellier European Publishers 2012)
2. DiMatteo, Larry A. "Case Law Precedent and Legal Writing" in *Methodology of the CISG* (André Janssen & Olaf Meyer eds., Sellier Publishers, 2009)

1. DiMatteo, Larry A. & Robert E. Thomas, “Unifying the International Law of Business Method and Software Patents” in *Global Challenge of Intellectual Property Rights* (Robert Bird & Subhash Jain eds., Edward Elgar 2008)

### **Case Studies (1)**

“Choosing Values: Public-Private Relationships in a Global Economy” (supported by a grant from the Graham Center for Public Policy) (Won Indiana CIBER-ALSB Best International Case Study Award)

## **PROFESSIONAL**

### **Editorial and Officer Positions & Activities**

Editorial Boards

**Harvard University Law Review** 2023 to present

**Columbia University Law Review** 2023 to present

**International Advisory Board, Rijeka Faculty Law Journal** 2023 to present

**Ad Hoc Reviewer, Cambridge University Press** 2017 to present

**Review of International and European Economic Law**  
International Advisory Committee 2022 to present

**Montenegro Law Review** 2021 to present  
Advisory Board

**Jur (online arbitration start-up)** 2020 to present  
Scientific Board

**Journal of Strategic Contracting and Negotiation** 2015 to present  
Editorial Board

**Advisory Board, Bracton Law Journal (UK)** 2015 to present

Academic Review Board 2013 to present  
**University of Warsaw Journal of Comparative Law**

Scientific Review Committee 2013 to present  
**Annuario Del Contratto**

Advisory Editor  
**Melbourne Journal of International Law** 2018 to present

Editorial board



Review of the Kopaonik School (Serbia)	2019-2020
Discussant, ABLJ Invited Scholars Colloquium (Boston)	2013
Special Issue Editor, <b>Journal of International Trade Law &amp; Policy</b> (“Proposed Common European Sales Law”)	2012
<b>External Review Committee</b> Boston College Carroll School of Management, Department of Business Law	2012
Advisory Editor <b>Journal of Legal Studies in Business</b>	2011 to present
Ad hoc Reviewer <b>Journal of Business Ethics</b>	2011
Ad hoc Reviewer <b>Stanford Law Review</b>	2010
Ad hoc Reviewer <b>Law and Society Review</b>	2010
Ad hoc Reviewer <b>American Business Law Journal</b>	2007 to present
Staff Editor <b>Journal of Legal Studies in Business</b>	2008 to present
National Delegate <b>Southeastern Academy of Legal Studies in Business</b>	2007 to 2009
Editor-in-Chief <b>American Business Law Journal</b>	2006
Senior Articles Editor <b>American Business Law Journal</b>	2003-2005
President <b>Southeastern Academy of Legal Studies in Business</b>	2006-07
President <b>International Law Section</b> <b>Academy of Legal Studies in Business</b>	2003
Editorial Board <b>International Contract Adviser</b>	2002-2003

Staff Editor <b>American Business Law Journal</b>	2001-2002
Ad hoc Reviewer <b>American Business Law Journal</b>	1996-2000
Advisory Editor <b>International Business Law Journal</b>	2000-2003
Staff Editor <b>The Journal of Legal Studies Education</b>	1996-1999
Ad Hoc Reviewer <b>Journal of Public Policy &amp; Marketing</b>	2003-04

### **Phd Supervision**

Saad Mastour, ‘A Comparative and Empirical Analysis of Contractual Risk’  
Cadi Ayyad University, Morocco  
Co-Supervisor, 2023 to present

Stein Tan, ‘A Meta-analysis of the Statistical Relationship between Leadership Style  
and Corporate Social Responsibility’  
Supervisor, Ph.D awarded December 2022

Bruce Rich, ‘Meta Analysis of Leadership Roles in Medium-Sized Companies’  
Committee Member, Ph.D. awarded May 30, 2006

### **Professional and honorary organizations**

Asian Society of International Law  
American Association of Law Schools, Contract Law Section  
European Law Institute  
New York Bar (retired)  
Florida Bar (inactive)  
Society of Legal Scholars (United Kingdom)  
Academy of Legal Studies in Business  
American Society of International Law  
British Institute of International & Comparative Law  
Order of the Coif  
Phi Beta Kappa  
Southeastern Academy of Legal Studies in Business  
International Law Section, Academy of Legal Studies in Business

### **Grants**

Warrington College Research Grant (\$42,000), 2023

Levin College of Law Conference Grant (\$10,000), 2023  
Warrington College Research Grant (\$42,000), 2022  
Warrington College Sabbatical Grant (Fall 2022)  
Levin College of Law Conference Grant (\$10,000), 2022  
Fulbright Scholar, \$16,000, 2022 (canceled due to COVID)

Warrington College Research Grant (\$41,000), 2021  
Levin College of Law Conference Grant (\$5,000), 2021  
University of Florida, Research Grant (\$1,000), 2019  
Warrington College Research Grant (\$41,000), 2020  
Warrington College Research Grant (\$41,000), 2019  
University of Florida, Research Grant (\$3,000), 2019  
Warrington College Research Grant (\$42,000), 2018  
Warrington College Research Grant (\$25,000), 2017  
Warrington College Research Grant (\$25,000), 2016  
Warrington College Conference Sponsorship (\$6,000), 2016  
University of Florida, Research Grant (\$3,000), 2016  
Warrington College Research Grant (\$20,000), 2015  
Warrington College Research Grant (\$20,000), 2014  
Levin College of Law Conference Grant (\$10,000), 2013  
University of Florida, Research Grant (\$3,000), 2013  
Warrington College of Business Administration Conference Grant (\$10,000), 2013  
Warrington College of Business Administration Conference Grant (\$3,000), 2013  
Center for International Business Education & Research (CIBER) Research Grant,  
2013 (\$5,000), 2013  
Warrington College Research Grant (\$35,000), 2013  
Center for International Business Education & Research (CIBER) Research Grant,  
2009-2012 (\$35,500), 2010-12  
Fulbright Scholar, \$12,000  
Warrington College Research Grant (\$35,000), 2012  
Levin College of Law Conference Grant (\$7,500), 2011  
Warrington College of Business Administration Conference Grant (\$30,000), 2011  
University of Florida, Research Grant (\$3,000), 2011  
Warrington College Research Grant, (\$25,000), 2011  
Alachua Tourist Agency Grant (\$2,500), 2011  
Graham Center Case Study Grant, (\$4,000), 2010  
Warrington College Research Grant (\$25,000), 2010  
Center for European Studies (CES) Course Enhancement Grant (2010) (\$3,000)  
Leverhulme Trust Grant, United Kingdom (2009-12) (\$12,000)  
Faculty Enhancement Grant (FEO), University of Florida (2009) (\$40,000)  
Warrington College Research Grant (\$20,000), 2008  
Center for International Business Education & Research (CIBER) Research Grant,  
2000-2001 (\$5,000)

Previous Grants: \$125,000 (estimate)

## **Awards & Honors**

Invited, “Scholars of Commercial Law,” Oxford University, 2024

2023 Fulbright Scholar Review Committee

2022 Fulbright Scholar Award (Slovak Republic) (cancelled due to Covid)

2018-19 Warrington College Graduate Teacher of the Year Award

2016-2017 “Heremans Lectures” on Law and Economics, KU Leuven, Belgium

Honorary Member, Romanian for Law & European Affairs (RELEA)

2013-14 Warrington College Graduate Teacher of the Year Award

2013 Southeastern Conference Faculty Excellence Award

Senior Scholar Award (Lifetime), Academy of Legal Studies in Business, 2013

Outstanding Paper Award Winner: “Common European Sales Law: A critique of its rationales, functions, and unanswered questions” published in *Journal of International Trade Law and Policy* (2012) (editorial board selection)

University of Florida Teacher-Scholar of the Year, 2011-12

Hoeber Excellence in Research, Best Article in *Journal of Legal Studies Education* (2012)

Fulbright Scholar Award, 2011-12 (Bulgaria)

Warrington College Nominee for University International Educator Award

“Larry A. DiMatteo Senior Scholar Award” established by Southeastern Academy of Legal Studies in Business (2010)

2010-11 Warrington College Graduate Teacher of the Year Award

Winner, Indiana University CIBER International Case Study Competition (2010) (co-authored with Virginia Maurer).

Co-Chair of Symposium entitled *Contract in Context: Identity, Power and Contractual Justice* sponsored by the WAKE FOREST LAW REVIEW (March 26, 2010).

2010 Undergraduate Teacher of the Year Award

Southeastern Academy of Legal Studies in Business “Best Paper Award” (2008).

Ralph C. Hoeber Award (Best Article in Volume 24 of *Journal of Legal Studies*

*Education*), Awarded by Academy of Legal Studies in Business, August 12, 2007.

Pacific Southwest Academy of Legal Studies in Business “Best Paper Award” (2006)

Ray August Award for Master Teacher of International Business Law, Academy of Legal Studies in Business (2005)

Ralph J. Bunche Award, “Best International Law Paper,” International Law Section, Academy of Legal Studies in Business (2003).

Ralph C. Hoerber Award (Best Article in Volume 38 of *American Business Law Journal*), Awarded by Academy of Legal Studies in Business, August 11, 2001.

Certificate of Appreciation for Contribution to the Literature for the Advancement of Management Accounting, Institute of Management Accountants, 1996-97.

### **University and College Service**

Specialized Graduate Programs Committee (2017-24)  
CES Fellows Program (Mentor) 2023  
Honors College Seminar, 2022  
University of Florida, Fulbright Interview Committee, 2021  
Sabbatical Committee (Chair), 2016-17  
University of Florida, Academic Personnel Board, 2013-15  
Strategic Planning Committee, 2011-13  
Chair, Research Subcommittee (Strategic Planning Committee) Research Committee, 2011-13  
Teaching Committee (Chair), 2011-2012  
Teaching Committee, 2009-2012  
Faculty Advisor, Student Microfinance Foundation, 2010 to 2012  
Chair, Department of Management, 2003-06  
Faculty Advisory Committee  
Sabbatical Committee  
FEO Awards Committee  
Ph.D. Committee (Bruce Rich)  
Hiring Committees  
Peer Teaching Evaluations  
Honors Thesis Supervisor  
University Scholars Program  
Pre-Law Advising

### **Research Presentations & Other Professional Activities (196)**

196. Presenter

Topic: Karl Llewelyn  
Sponsor: Oxford University, Scholars of Commercial Law Conference  
Date: Oxford, UK, Turkey; September 15, 2024

196. Presenter  
Topic: NFTs and Ownership (forthcoming)  
Sponsor: NFTs and Law Conference  
Date: Istanbul, Turkey; May 24, 2024
195. Presenter  
Topic: Human Lawyering as AI Governance  
Sponsor: King's College London  
Date: London, UK; May 18, 2024 (forthcoming)
194. Discussant  
Topic: A Proactive Approach to Functional Contract Theory  
Sponsor: 13<sup>TH</sup> Annual *American Business Law Journal* Invited Scholars Colloquium (Date: July 28, 2023)
193. Presenter  
Topic: Contract Law Regulation in the Era of Blockchain and the Metaverse  
Sponsor: Centre for Comparative & Transnational Law, Chinese University of Hong Kong  
Date: May 12, 2023
192. Presenter  
Topic: Contract law and Digital Transactions  
Sponsor: Wuhan University Institute of Research (China); UNCITRAL  
Date: May 11, 2023
191. Presenter  
Topic: Metaverse and Law  
Sponsor: CU University, Lyon  
Date: April 21, 2023
190. Presenter  
Topic: American Federalism  
Sponsor: University of Torino (Turin), Italy  
Date: April 19, 2023
189. Presenter  
Topic: Digital Trade: The Role of Private law  
Sponsor: Digital Trade Conference, University of Hangzhou  
Date: December 13, 2022
188. Presenter  
Topic: American Legal Thought and Contract Law  
Sponsor: University of Radboud, Nijmegen, Netherlands  
Date: December 7, 2022

187. Presenter  
Topic: VIS Moot Problem 2023  
Sponsor: University of Moldova & University of Bucharest  
Date: November 28, 2022
186. Presenter  
Topic: Digitization of Legal Records  
Sponsor: University of Moldova  
Date: November 1, 2022
185. Presenter  
Topic: Empirical Legal Research  
Sponsor: IE University, School of Law  
Date: October 27, 2022
184. Presenter  
Topic: AI in Legal Practice  
Sponsor: IE Madrid, LawAhead  
Date: October 26, 2022
183. Presenter  
Topic: CISG VIS Moot Problem  
Sponsor: University of Galway  
Date: October 22, 2022
182. Presenter  
Topic: Legal Research Methodologies  
Sponsor: University of Galway  
Date: October 21, 2022
181. Presenter  
Topic: Consumers, AI, and Lawyers  
Sponsor: University of Galway  
Date: October 1, 2022
180. Presenter  
Topic: Contract Formation under the CISG  
Sponsor: Mooting Society Trieste  
Date: April 6, 2022
179. Presenter  
Topic: Incorporation of Standard Terms under the CISG  
Sponsor: İstanbul Bilgi University, Faculty of Law  
Date: March 4, 2022
178. Presenter  
Topic: American Consumer Law  
Sponsor: University of Galway

Date: February 14, 2022

177. Presenter

Topic: Evolution of Smart Contracts  
Sponsor: European Law Student Association  
Date: January 8, 2022

176. Panel Member

Topic: Defense of Doctoral Proposals  
Sponsor: University of Rijeka  
Date: December 10, 2021

175. Presenter

Topic: Contract Law in Common Law Countries: A Study in Divergence  
Sponsor: London Centre Commercial & Financial Law/Jindal Global Law School  
Date: December 7, 2021

174. Presenter

Topic: Lawyering in the Digital Age  
Sponsor: European Judicial Training Network (EJTN)  
Date: December 1, 2021

173. Presenter

Topic: International Anti-Bribery Law  
Sponsor: NUI Galway  
Date: September 16, 2021

172. Presenter

Topic: Road to Academia  
Sponsor: Cornell Law School Alumna Association  
Date: August 19, 2021

171. Presenter

Topic: Restraints on Liquidated Damages  
Sponsor: ABA's Professor's Corner  
Date: July 13, 2021

170. Presenter

Topic: Artificial Intelligence in Health Care  
Sponsor: European Law Student Association (ELSA, Sansari)  
Date: May 24, 2021

169. Presenter

Topic: American Foreign Corrupt Practices Act as Precursor to OECD Anti-Bribery Convention  
Sponsor: NUI Galway  
Date: April 29, 2021



168. Presenter

Topic: International Sales Law: UN Convention  
Sponsor: University of Manchester International Programs  
Date: March 18, 2021  
[https://ufl.zoom.us/rec/play/a7G\\_kk74TupqlrhRAczIUw5eHgRPUIxJs6nqlRHbUuWx\\_qYFJVA7wOYRbjLoNQQ6tFK017u\\_2Z2SwkY3.RejcPXVbaylvicSZ?continueMode=true&\\_x\\_zm\\_rtaid=phcweyNsSheoQzXN2g3BrQ.1623611083841.97593922a83e71f6a435ebf65fff7927&\\_x\\_zm\\_rtaid=450](https://ufl.zoom.us/rec/play/a7G_kk74TupqlrhRAczIUw5eHgRPUIxJs6nqlRHbUuWx_qYFJVA7wOYRbjLoNQQ6tFK017u_2Z2SwkY3.RejcPXVbaylvicSZ?continueMode=true&_x_zm_rtaid=phcweyNsSheoQzXN2g3BrQ.1623611083841.97593922a83e71f6a435ebf65fff7927&_x_zm_rtaid=450)

167. Presenter

Topic: Regulation of the Smart Contracts  
Sponsor: University of Turku, Finland  
Date: December 3, 2020

166. Presenter

Topic: Artificial Intelligence: Law, Society & Ethics  
Sponsor: Fulbright Commission, Digital +/- Presence  
Date: November 20, 2020

165. Presenter

Topic: Research Symposium: Developing Soft Skills  
Sponsor: European Law Student's Association Webinar  
Date: September 18, 2020

164. Presenter

Topic: Contract Law and the New Chinese Civil Code  
Sponsor: University of Columbia Webinar  
Date: July 16, 2020

163. Presenter

Topic: Blockchain Technology in the Context of LegalTech  
Sponsor: Bilkent University  
Date: March 12, 2020, Ankara

162. Presenter

Topic: Certainty of Damages  
Sponsor: University of Bucharest  
Date: March 8, 2020

161. Presenter

Topic: Judicial Control over Arbitral  
Sponsor: Kopaonik School of Law  
Date: December 15, 2019, Serbia

160. Presenter

Topic: Right to Clean Environment: Role of Contracts  
Sponsor: Kopaonik School of Law  
Date: December 14, 2019, Serbia

159. Moderator  
Topic: Lawyering in the Digital Age  
Sponsor: Allen & Overy  
Date: October 18, 2019, Amsterdam, Netherlands
158. Presenter  
Topic: American Legal System & Common Law Reasoning  
Sponsor: University of Milan  
Date: October 11, 2019, Milan, Italy
157. Presenter  
Topic: Smart Contracts at the Intersection and Law Technology  
Sponsor: Bocconi University  
Date: October 8, 2019, Milan, Italy
156. Presenter  
Topic: Law & Technology: Are Smart Contracts' Contracts?  
Sponsor: Moldova State University  
Date: October 4, 2019, Chisinau, Moldova
155. Presenter  
Topic: Excuse and Hardship  
Sponsor: Moldova State University  
Date: October 3, 2019, Chisinau, Moldova
143. Discussant:  
Topic: Contractual Disputes in the Age of Algorithmic Contracts  
Sponsor: Academy of Legal Studies in Business  
Date: August 8, 2019, Montreal, Canada
153. Presenter  
Topic: Planned Obsolescence and the Circular Economy  
Sponsor: University of Ferrara  
Date: May 17, 2019, Ferrara, Italy
152. Presenter  
Topic: Judicial Control over Arbitral Awards: United States  
Sponsor: Catholic University of Lyon  
Date: April 27, 2019, Lyon, France
151. Presenter  
Topic: Force Majeure and Undue Hardship in International Sales Transactions  
Sponsor: MAA International Commercial Law & Arbitration Conference  
Date: April 12, 2019; Vienna, Austria

150. Presenter  
Topic: Hardship under the Convention on Contracts for the International Sale of Goods  
Sponsor: St. Petersburg State University  
Date: March 27, 2019; St. Petersburg, Russia
149. Presenter  
Topic: International Contracting: An American Perspective  
Sponsor: St. Petersburg State University  
Date: March 27, 2019; St. Petersburg, Russia
148. Presenter  
Topic: Efficiency of European Contract Law  
Sponsor: University of Bologna  
Date: March 21, 2019; Bologna, Italy
147. Presenter  
Topic: Efficiency of International Sales Law  
Sponsor: University of Bologna  
Date: March 8, 2019; Bologna, Italy
146. Presenter  
Topic: Lost World of Law and Economics  
Sponsor: Polish Association of Law and Economics  
Date: October 16, 2018; Krakow, Poland
145. Presenter  
Topic: American Contract Law  
Sponsor: Jagiellonian University  
Date: October 9, 2018; Cracow, Poland
144. Presenter  
Topic: International Business Transactions  
Sponsor: National University Mohyla Academy  
Date: September 26, 2018; Kiev, Ukraine
143. Presenter  
Topic: American Jury System  
Sponsor: Catholic University of  
Lyon Date: May 9, 2018; Turin, Italy
142. Presenter  
Topic: Smart Contracts and Blockchain Technology  
Sponsor: Catholic University of Lyon  
Date: May 5, 2018; Lyon, France

141. Presenter  
Topic: International Trade Finance: Documentary Credit Transactions  
Sponsor: Catholic University of Lyon  
Date: April 18-19, 2018; Lyon, France
140. Presenter  
Topic: Comparative Sales Law  
Sponsor: University of Trieste  
Date: April 5, 2018; Trieste, Italy
139. Presenter  
Topic: Rise of the American Limited Liability Company  
Sponsor: University of Rijeka  
Date: April 3; 2018; Rijeka, Croatia
138. Guest Arbitrator  
Topic: CISG Problem: Student Competition  
Sponsor: Moscow VIS Pre-Moot, Lomonosov University  
Date: March 3, 2018; Moscow, Russia
137. Arbitrator  
Topic: UN Convention on Contracts for the International Sale of Goods  
Sponsor: Willem C. Vis International Commercial Moot Competition  
Date: April 24-29, 2018, Vienna, Austria
136. Presenter  
Topic: Incorporating General Conditions  
Sponsor: Moscow VIS Pre-Moot  
Date: March 2, 2018; Moscow, Russia
135. Presenter  
Topic: Contract Interpretation: Formalism versus Contextualism  
Sponsor: Kutafin Moscow State Law University  
Date: March 1, 2018; Moscow, Russia
134. Presenter  
Topic: International Contracting  
Sponsor: Center of Private Law, Office of President  
Date: February 28; 2018; Moscow, Russia
133. Presenter  
Topic: International Sales Law for the Ukraine  
Sponsor: Kiev-Mohyla Academy  
Date: September 27-28, 2017; Kiev, Ukraine
132. Presenter  
Topic: Aspects of International Sales Law  
Sponsor: Belorussian State University, School of Law

Date: October 4, 2017; Minsk, Belarus

131. Presenter

Topic: Rule of Law in Chinese Private Law  
Sponsor: Belorussian State University, School of International Relations  
Date: October 5, 2017; Minsk, Belarus

130. Presenter

Topic: International Contract Interpretation  
Sponsor: University of Sofia  
Date: April 27, 2017; Sofia, Bulgaria

129. Presenter

Topic: Law of Contractual Excuse  
Sponsor: University of Turin  
Date: April 24, 2017; Turin, Italy

128. Arbitrator

Topic: UN Convention on Contracts for the International Sale of Goods  
Sponsor: Willlem C. Vis International Commercial Moot Competition  
Date: April 12, 2017, Vienna, Austria

127. Presenter

Topic: International Contracting: The Good, the Bad, and the Ugly”  
Sponsor: University of Belgrade  
Date: March 30, 2017; Belgrade, Serbia

126. Presenter

Topic: Aspects of International Contract Law  
Sponsor: Kiev-Mohyla Academy  
Date: March 17, 2017; Kiev, Ukraine

125. Presenter

Topic: Heremans Lectures: Law and Economics of Contract Law  
Sponsor: KU Leuven  
Date: March 2, 2017; Leuven, Belgium

124. Presenter

Topic: When a Penalty is Not a Penalty?—A Study in Judicial Reasoning  
Sponsor: George Washington University Law School  
Date: November 19, 2016; Washington, D.C.

123. Presenter

Topic: Unframing Legal Reasoning: Recurrent and Epochal Change  
Sponsor: Obligations VIII Conference  
Date: August 20, 2016; Cambridge University, UK

122. Closing Speech  
Topic: Utility of European Contract Law Harmonization  
Sponsor: IE University  
Date: June 23, 2016; Segovia, Spain
121. Arbitrator  
Topic: UN Convention on Contracts for the International Sale of Goods  
Sponsor: Willlem C. Vis International Commercial Moot Competition East  
Date: April 12, 2016, Hong Kong, China
120. Presenter  
Topic: American Contract Law: Myths and Stirrings  
Sponsor: City University of Hong Kong, School of Law  
Date: April 20, 2016; Hong Kong, China
119. Presenter  
Topic: CISG Influence on Chinese Contract Law  
Sponsor: City University of Hong Kong  
Date: April 16, 2016, Hong Kong, China
118. Presenter  
Topic: Comparative Analysis of the CISG and UCC  
Sponsor: International Chamber of Commerce-Hong Kong  
Date: March 17, 2016, Hong Kong, China
117. Presenter  
Topic: American and International Sales Law  
Sponsor: University of Macau  
Date: March 9, 2016, Macau, China
116. Presenter  
Topic: Tenth Annual Generations in Arbitration Conference  
Sponsor: CISG on the Burden of Proof and Legal Costs  
Date: March 5, 2016, Hong Kong, China
115. Presenter  
Topic: Hard-Soft Law Continuum in International Commercial Arbitration  
Sponsor: Hong Kong Arbitration Association  
Date: January 28, 2016, Hong Kong, China
114. Presenter  
Topic: Negotiating International Business Contracts  
Sponsor: Quanzhou Normal University, TSL School of Business  
Date: November 9, 2015, Quanzhou, China

113. Presenter

Topic: Use of Soft Law in International Arbitration  
Sponsor: City University of Hong Kong  
Date: October 23, 2015, Hong Kong, China

112. Presenter

Topic: Contract and Consumer Sales Law in the United States  
Sponsor: Conference on Consumer Sales Law, City University of Hong Kong  
Date: October 14, 2015, Hong Kong, China

111. Presenter

Topic: The Rise of the Share Economy in the United States  
Sponsor: Workshop, University of Münster and European Commission  
Date: October 1, 2015, Münster, Germany

110. Presenter

Topic: Chinese Reception and Transplantation of Western Contract Law  
Sponsor: Canadian Academy of Legal Studies in Business  
Date: May 9, 2015, Toronto, Canada

109. Presenter

Topic: Evolution of Chinese Contract Law  
Sponsor: 10<sup>th</sup> International Contract Law (UNLV)  
Date: February 27, 2015, Las Vegas, Nevada

108. Presenter

Topic: European Integration: The Cases of Poland and Bulgaria  
Sponsor: Center for European Studies  
Date: November 17, 2014, University of Florida

107. Presenter

Topic: A Case Study in Comparative Contract Law: Late Acceptance in Common, Civil, and Chinese Contract Laws  
Sponsor: Southeastern Academy of Legal Studies in Business  
Date: November 14, 2014, Savannah, Georgia

106. Presenter

Topic: Law of Penalties in the Civil and Common Law  
Sponsor: University of Münster Law School; Center for European Private Law  
Date: June 6, 2014, Münster, Germany

105. Presenter

Topic: An American Perspective on the Works of Professor Hugh Beale  
Sponsor: University of Warwick Law School  
Date: May 24, 2014, London, UK

104. Presenter  
Topic: Comparative Sales Law: UCC, Polish Civil Code & the CISG  
Sponsor: University of Warsaw Law School  
Date: April 12, 2014, Warsaw, Poland
103. Presenter  
Topic: International Contracting: The Good, the Bad & the Ugly  
Sponsor: Common Law Society; University of Warsaw Law School  
Date: April 5, 2014, Warsaw, Poland
102. Presenter  
Topic: Comparative Anglo-American Sales Law  
Sponsor: 9<sup>th</sup> International Law Conference (St. Thomas Law School)  
Date: February 23, 2014, Miami, Florida
101. Presenter & Host  
Topic: International Sales Law: Excuse of Contractual Breach  
Sponsor: University of Florida  
Date: September 27-28, 2013, St. Augustine, Florida
100. Presenter  
Topic: Future of Contract Law Scholarship (with Hugh Beale)  
Sponsor: Society of Legal Scholars  
Date: September 3, 2013, Scotland
99. Presenter  
Topic: A Tale of Two Sales Law: An American Perspective  
Sponsor: University of Edinburgh  
Date: August 30, 2013, Scotland
98. Co-Chair  
Topic: Transatlantic Perspectives on Commercial Contract Law  
Sponsor: University of Edinburgh  
Date: August 30 to September 1, 2013, Scotland
97. Presenter  
Topic: Use of Soft Law in International Commercial Arbitration  
Sponsor: Academy of Legal Studies in Business  
Date: August 10, 2013, Boston, MA
96. Discussant  
Topic: Senior Scholar Colloquium  
Sponsor: Academy of Legal Studies in Business  
Date: August 7, 2013, Boston, MA



95. Presenter

Topic: Publishing in Other Disciplinary and Foreign Law Journals  
Sponsor: Academy of Legal Studies in Business  
Date: August 7, 2013; Boston, MA

94. Presenter

Topic: How Innovative is the Common European Sales Law? Using the CISG as Benchmark  
Sponsor: University of Münster, Seminar on Common European Sales Law  
Date: June 25, 2013, Münster, Germany

93. Presenter

Topic: Comparative Analysis of the CESL and the CISG with some Insights from the American Uniform Commercial Code  
Sponsor: University of Münster, Guest Lecture  
Date: June 21, 2013, Münster, Germany

92. Presenter

Topic: International Contracting  
Sponsor: University of Catania  
Date: June 17-18, 2013, Catania & Ragusa, Italy

91. Presenter:

Topic: Soft Law in International Commercial Arbitration  
Sponsor: Silk Road International Workshop and Roundtable Series on International Economic Law, co-organized by Xi'an Jiaotong University School of Law and the Silk Road Institute for International and Comparative Law (SRIICL)  
Date: May 12, 2013, Xi' an, China

90. Presenter:

Topic: American Contract Theory  
Sponsor: Shanghai School of Finance and Economics, University School of Law  
Date: May 6, 2013, Shanghai, China

89. Presenter:

Topic: American Legal History and Legal Theory  
Sponsor: University of Sheffield Law School  
Date: April 15, 2013, Sheffield, UK

88. Presenter:

Topic: Unframing Legal Reasoning  
Sponsor: UK IVR Annual Conference (Queen Mary Law School)  
Date: April 12, 2013, London, UK

87. Presenter:  
Topic: The Law's False Dichotomies  
Sponsor: Midwest Academy of Legal Studies in Business  
Date: March 1, 2013, Chicago, Illinois
86. Presenter:  
Topic: The Curious Case of Transborder Sales Transactions  
Sponsor: Southeastern Academy of Legal Studies in Business  
Date: November 9, 2012, Miami, Florida
85. Presenter:  
Topic: Law of International Sales Law  
Sponsor: Bocconi University  
Date: September 18-23, 2012, Milan, Italy
84. Presenter:  
Topic: Cycle Theory of Legal Development: Eliminating Contract Law's False Dichotomies  
Sponsor: Touro Law School  
Date: September 11, 2012, Islip, New York
83. Presenter:  
Topic: International Contracting and the Case for Penalty Clauses  
Sponsor: University of Bremen  
Date: June 19, 2012, Bremen, Germany
82. Presenter:  
Topic: International Sales Law: Past, Present & Future  
Sponsor: University of Münster  
Date: June 12, 2012, Münster, Germany
81. Presenter:  
Topic: CISG and the New Common European Sales Law  
Sponsor: MAX-PLANCK-INSTITUT, Institute for Private and Comparative Law (invitation from Prof. Dr. Dr. Jürgen Basedow)  
Date: May 14, 2012, Hamburg, Germany
80. Presenter:  
Topic: International Contracting  
Sponsor: VOUGA College  
Date: May 27-9, 2012, Santa Maria de Feira, Portugal

79. Presenter:

Topic: “Application of Soft Law in Arbitration”  
Sponsor: Jornada Sobre Arbitraje: Recientes reformas y perspectivas de futuro en el arbitraje nacional e internacional, Universidad de law Rioja  
Date: April 27, 2012, La Rioja, Spain

78. Presenter:

Topic: Interpretive Uncertainty: Methodological Solutions for Interpreting the CISG (with André Janssen)  
Sponsor: The Annual Conference of the Netherlands Journal of Commercial Law: 20 years CISG in the Netherlands, Molengraaff Institute of Private Law, University of Utrecht  
Date: April 20, 2012, Amsterdam, Netherlands

77. Presenter:

Topic: American Legal Thought: From Legal Realism to LAE  
Sponsor: Common Law Society, Charles University  
Date: April 18, 2012, Prague, Czech Republic

76. Presenter:

Topic: The Future of Sales Law in Europe: CISG and CESL  
Sponsor: Czech Society of International Law, Charles University  
Date: April 17, 2012, Prague, Czech Republic

75. Presenter:

Topic: Evolution of Law: Nathan Isaacs and Cycle Theory  
Sponsor: American Association of Law Schools  
Date: January 5, 2012, Washington, D.C.

74. Presenter:

Topic: Strategic Contracting  
Sponsor: Copenhagen Business School  
Date: December 1, 2011, Copenhagen, Denmark

73. Presenter:

Topic: “CISG in National Courts”  
Sponsor: Center for Business Education & Research  
Date: November 12, 2011, Gainesville, Florida

72. Presenter:

Topic: Leverhulme Trust Lecture: “Cycle Theory of Legal Evolution”  
Sponsor: University of Leicester  
Date: September 11, 2011, Leicester, UK

71. Presenter:  
Topic: “Harmonization of International Sales Law”  
Sponsor: Sheffield University  
Date: September 9, 2011, Sheffield, UK
70. Presenter:  
Topic: “An ‘All the Above’ Theory of Legal Development”  
Sponsor: Society of Legal Scholars  
Date: September 7, 2011, Cambridge University
69. Presenter:  
Topic: “Comparative Analysis: CISG, UCC & BGB”  
Sponsor: University of Hokkaido  
Date: June 24, 2011, Sapporo, Japan
68. Presenter:  
Topic: “Critical Examination of International Sales Law”  
Sponsor: University of Doshisha  
Date: June 21, 2011, Kyoto, Japan
67. Presenter:  
Topic: “Comparative Efficiency in International Sales Law”  
Sponsor: University of Kobe  
Date: June 16, 2011, Kobe, Japan
66. Presenter:  
Topic: “Using the CISG in Practice”  
Sponsor: Institute of International Business Law  
Date: June 14, 2011, Tokyo, Japan
65. Presenter:  
Topic: “The Global Challenge of International Sales Law”  
Sponsor: Japanese Council on International Transactions  
Date: June 11, 2011, Tokyo, Japan
64. Participant:  
Topic: The European Union  
Sponsor: University of Pittsburgh Center for International Business  
Education & Research  
Date: May 8-15<sup>th</sup>, Belgium
63. Co-Track Chair:  
Topic: Business Law: Strategy, Patents, and Privacy Rights  
Sponsor: Northeast Decision Sciences Institute  
Date: April 14, 2011, Montreal, Canada

62. Panelist:

Topic: Proactive Law and Strategy  
Sponsor: Northeast Decision Sciences Institute  
Date: April 14, 2011, Montreal, Canada

61. Presenter:

Topic: "Critical Issues in the Formation of Contracts"  
Sponsor: 6<sup>th</sup> Annual International Contracts Conference  
Date: February 11, 2011, St. Petersburg, Florida

60. Arbitrator

Topic: UN Convention on Contracts for the International Sale of Goods  
Sponsor: Willem C. Vis International Commercial Moot Competition  
Date: April 12, 2010, Vienna, Austria

59. Presenter & Co-Chair:

Topic: "Contract in Context and Contract as Context"  
Sponsor: Wake Forest Law Review, Wake Forest Law School  
Date: March 26, 2010, Winston-Salem, North Carolina

58. Presenter:

Topic: "Isaacs' Cycle Theory of Legal Development"  
Sponsor: Contract Law Conference, University of Las Vegas, Nevada  
Date: February 2010

57. Presenter:

Topic: "Beyond Rules"  
Sponsor: University of Michigan, Ross School of Business  
Date: January 29, 2010, Ann Arbor, Michigan

56. Presenter:

Topic: Leverhume Trust Grant Lecture: "Empirical Legal Research Methodologies in Contract and Sales Law"  
Sponsor: University of Leicester  
Date: July 23, 2009, Leicester, United Kingdom

55. Presenter:

Topic: "Comparative Analysis: UCC, BGB, and the United Nations Convention on Contracts for the International Sale of Goods"  
Sponsor: University of Muenster  
Date: July 17, 2009, Muenster, Germany

54. Presenter:

Topic: "The Commonality of U.S.-German Sales Law"  
Sponsor: Johannes Gutenberg University  
Date: July 14, 2009, Mainz, Germany

53. Judge: Student Team, International Commercial Arbitration Moot  
Sponsor: University of Florida College of Law  
Date: March 23, 200
52. Presenter  
Topic: “Conservative Legal Realism: Nathan Isaacs, Jewish Law & Modern Legal Theory”  
Sponsor: Southeastern Academy of Legal Studies in Business  
Date: November 7, 2008; Atlanta
51. Presenter:  
Topic: “Drafting through Precedents”  
Sponsor: Emory Law School  
Date: May 31, 2008; Atlanta
50. Lecture:  
Topic: “International Business Methods and Software Patents”  
Sponsor: McGill Law School  
Date: March 27, 2008; Montreal
49. Judge:  
Topic: Student Team, International Commercial Arbitration Moot  
Sponsor: University of Florida College of Law  
Date: February 25, 2008. Presenter:
48. Presenter:  
Topic: “Sources of Law: A Comparative Analysis of Case & Arbitral Decisions Applying the CISG”  
Sponsor: Queen Mary Law School, University of London, Centre for Commercial Law Studies.  
Date: February 7, 2008; London
47. Presenter:  
Topic: “Cardozo, Anti-Formalism, and the Fiction of Non-Interventionism”  
Sponsor: Pace University Law School  
Date: November 9, 2007: White Plains, NY
46. Presenter:  
Topic: “Survival of the Efficient? An Economic Perspective on the United Nations Convention on Contracts for the International Sale of Goods’ Choice of Rules”  
Sponsor: Southeastern Academy of Legal Studies in Business  
Date: November 2, 2007; Memphis, TN

45. Presenter/Panelist

Topic: “Alphabet Soup: How the UCC, CISG, UNIFROIT Principles, UETA, E-SIGN, and the U.N. Electronic Communications Convention Interact in International Sales of Goods”  
Sponsor: American Bar Association, Committee on UCC  
Date: August 12, 2007; San Francisco

44. Presenter:

Topic: “Unifying the International Law of Software and Business Method Patents”  
Sponsor: University of Connecticut, CIBER: The Global Challenge of IPR  
Date: May 12, 2007, Storrs, CT

43. Presenter:

Topic: “A View of Consent in International Contracts”  
Sponsor: International Contract Law Conference  
Date: February 24, 2007, Houston, Texas

42. Presenter:

Topic: “The Problem of Business Methods and Software Patents: Harmonizing the International Patent System?”  
Sponsor: Southeastern Academy of Legal Studies in Business  
Date: November 3, 2006, Savannah, Georgia

41. Presenter:

Symposium: “Power, Inequality & the Bargain”  
Topic: “Penalties as Rational Response to Bargaining Irrationality”  
Sponsor: Michigan State Law School  
Date: March 30, 2006

40. Guest Lecture

Topic: “Comparative Corporate Governance”  
Sponsor: University of Catania (Italy)  
Date: (May 2-3, 2005)

39. Presenter:

Topic: “Editing Manuscripts”  
Sponsor: American Business Law Journal Staff Meeting  
Date: August 8, 2005, San Francisco, California

38. Co-Presenter:

Topic: “A Consent Theory of Unconscionability: An Empirical Study of Law in Action”  
Sponsor: Southeastern Academy of Legal Studies in Business  
Date: November 8, 2004, Miami, Florida

37. Panelist:

Topic: “International Legal Research and Publication”  
Sponsor: Academy of Legal Studies in Business  
Date: August 18, 2004, Ottawa, Canada

36. Presenter:

Topic: “Symposium: Integrating International Materials into the Classroom: Using International Sales-Contract Law in the Classroom”  
Sponsor: Academy of Legal Studies in Business  
Date: August 18, 2004, Ottawa, Canada

35. Presenter:

Topic: “Preparing Editorial Reviews of Manuscripts”  
Sponsor: American Business L.J./Academy of Legal Studies in Business  
Date: August 18, 2004, Ottawa, Canada

34. Presenter:

Topic: “Interpretation and Context: Contextualist Turn in American Contract Law”  
Sponsor: Southeastern Academy of Legal Studies in Business  
Date: October 10, 2002; Orlando, Florida

33. Presenter and Panelist

Topic: “The Interpretive Turn in International Sales Law: Analysis of 15 Years of CISG Jurisprudence”  
Sponsor: Academy of Legal Studies in Business  
Date: August 16, 2003; Nashville, Tennessee

32. Presenter

Topic: “Behavioral Economics and Contract Law: Testing for Heuristics in the Negotiation of a Penalty Clause”  
Sponsor: Academy of Legal Studies in Business  
Date: July 30, 2002; Las Vegas, Nevada

31. Lecturer:

Topic: “Foundations of Contract Law”  
Sponsor: Boston University School of Management  
Date: October 10, 2001

30. Lecture:

Topic: “Liability Traps in the CISG”  
Sponsor: Bentley College  
Date: September 25, 2001



29. Moderator and Panelist

Topic: “The Future of the WTO”  
Sponsor: Academy of Legal Studies in Business  
Date: August 10, 2001; Albuquerque, New Mexico

28. Lecture

Topic: “The Law of Cyberspace”  
Sponsor: The Chautauqua Institute  
Date: June 26-28, 2001; Chautauqua, New York

27. Presenter (Symposium)

Topic: “International Internet Transactions and Business Method Patents”  
Sponsor: Rutgers Computer & Technology Law Journal  
Date: April 12, 2001

26. Moderator and Panelist

Topic: Applying Law & Economics in Business Law Teaching & Research  
Sponsor: Academy of Legal Studies in Business  
Date: August 11, 2000; Baltimore, Maryland

25. Presenter

Topic: “A Theory of Efficient Penalty”  
Sponsor: Academy of Legal Studies in Business  
Date: August 12, 2000; Baltimore, Maryland

24. Moderator

Topic: “Contract Law in the 21<sup>st</sup> Century”  
Sponsor: Academy of Legal Studies in Business  
Date: August 12, 2000; Baltimore, Maryland

23. Presenter

Topic: “A Theory of Efficient Penalty: Eliminating the Law of Liquidated Damages”  
Sponsor: Hurst Research Seminar, Warrington College of Business, University of Florida  
Date: February 26, 2000

22. Lecture

Topic: “Ethical Issues in the Global Business Arena”  
Sponsor: The Chautauqua Institute  
Date: July 3-6, 2000

21. Presenter

Topic: “Judicial Assault on Freedom of Contract: Reconciling Section 2-718 of the Uniform Commercial Code with Certainty of Contract”  
Sponsor: Academy of Legal Studies in Business  
Date: August 5, 1999; St. Louis, Missouri

20. Presenter

Topic: “Landmarks and Watersheds: Contract Law Scholarship in the 20<sup>th</sup> Century”  
Sponsor: Academy of Legal Studies in Business  
Date: August 7, 1999; St. Louis, Missouri

19. Panelist

Topic: “Publishing in Business Journals”  
Sponsor: Academy of Legal Studies in Business  
Date: August 5, 1999; St. Louis, Missouri

18. Judge

Topic: “Master Teacher Symposium”  
Sponsor: Academy of Legal Studies in Business  
Date: August 4, 1999; St. Louis, Missouri

17. Moderator

Topic: “Law and Ethics”  
Sponsor: Association of Practical & Professional Ethics  
Date: February 27, 1999, Washington, D.C.

16. Presenter

Topic: “The United Nations Convention on Contracts for the International Sale of Goods, the Practitioner, and the Entrepreneur”  
Sponsor: Brandeis School of Law, University of Louisville  
Date: February 12, 1999

15. Presenter

Topic: “The Evolution of Contractual Intent”  
Sponsor: Stetson Law School, Tampa, Florida  
Date: January 8, 1999

14. Guest Lecturer

Topic: “Contract Law and the Objective-Subjective Dialectic”  
Sponsor: Loyola School of Law, New Orleans, Louisiana  
Date: November 11, 1998

13. Presenter

Topic: "Equity's Modification of Contract: An Analysis of the Twentieth Century's Equitable Reformation of Contract Law"  
Sponsor: Academy of Legal Studies in Business  
Date: August 20, 1998; San Diego, California

12. Presenter

Topic: "The 10th Anniversary of the United Nations Convention for the International Sale of Goods"  
Sponsor: Academy of Legal Studies in Business  
Date: August 20, 1998; San Diego, California

11. Presenter

Topic: "The Inner Experience of Law: The Judicial Mind, Contract Law, and the Objective-Subjective Dialectic"  
Sponsor: Academy of Legal Studies in Business  
Date: August 20, 1998; San Diego, California

10. Guest Lecturer

Topic: "Commercial Contract Practice"  
Sponsor: University at Buffalo Law School  
Date: January 5-9, 1998; Amherst, New York

9. Presenter

Topic: "The Evolution of Equity in Contract"  
Sponsor: Hurst Research Seminar--University of Florida  
Date: February 13-15, 1997

8. Panelist

Topic: "Incorporating the United Nations Convention on Contracts for the International Sale of Goods into the Law Curriculum"  
Sponsor: Academy of Legal Studies in Business  
Date: August 14, 1997; Atlanta, Georgia

7. Presenter

Topic: "A Theory of Contractual Justice"  
Sponsor: Academy of Legal Studies in Business  
Date: August 16, 1997; Atlanta, Georgia

6. Presenter

Topic: "International Business Correspondence and Unintended Contractual Liability"  
Sponsor: Faculty, Cornell School of Hotel Administration  
Date: February 4, 1997; Ithaca, New York

5. Presenter
  - Topic: “The United Nations Convention on Contracts for the International Sale of Goods and the Internationalization of Contracts”
  - Sponsor: Academy of Legal Studies in Business
  - Date: August 15, 1997; Atlanta, Georgia
  
4. Moderator
  - Topic: “Incorporating ADR into the Business Law Curriculum”
  - Sponsor: Academy of Legal Studies in Business
  - Date: August 13, 1997; Atlanta; Georgia
  
3. Presenter
  - Topic: “The United Nations Convention on Contracts for the International Sale of Goods”
  - Sponsor: Academy of Legal Studies in Business
  - Date: August 9, 1996; Quebec City, Canada
  
2. Moderator
  - Topic: “Constitutional Law”
  - Sponsor: Academy of Legal Studies in Business
  - Date: August 11, 1994; Dallas, Texas
  
1. Presenter
  - Topic: “Academic Honor Codes: A Legal and Ethical Analysis”
  - Sponsor: Academy of Legal Studies in Business
  - Date: August 11, 1994; Dallas, Texas